

Silvia Mari, PhD

Curriculum vitae

Personal information

Place and date of birth: Rimini (Italy), July 27th 1974; Citizenship: Italian

Private address: via Deambrogi 1, 37133 Verona, Italy

Work address: Dipartimento di Psicologia, Ed. U6, st. 3113 p.zza Ateneo Nuovo 1, 20126 Milano

Private tel.: +39-3471306972; Office tel.: +39-0264483827

E-mail: silvia.mari@unimib.it; silvia.mari74@gmail.com

Skype: mari.silvia

Webpage: <https://www.unimib.it/silvia-mari>

Academic position

Current position

- March 2017: Associate Professor of Social Psychology, University of Milano-Bicocca, Department of Psychology.

Previous positions

- May 2007-February 2017: Assistant Professor of Social Psychology, University of Milano-Bicocca, Department of Psychology.
 - 06/2006-04/2007: Post Doc at the Department of General Psychology, University of Padova: "Effect of cooperative contact on the explicit and implicit evaluations of the outgroup".
-

Education and other titles

- 2017: National professional qualification as Full Professor of Social Psychology
- 2003-2005: Ph.D. in Social and Personality Psychology, University of Padova. Dissertation title: "Models of intentions and behavior" (13 April 2006 thesis defense).
- June 2002 – Qualification as Psychologist, enrolled in the professional register on 13/04/2015 (Albo degli Psicologi del Veneto, n. 9520).
- October 2001 – Master in Psychological Testing, University of Padova.
- December 6th 2000 – Degree (Laurea) in Psychology, University of Padova, graduated with 110/110 cum laude; thesis title "Theories of intentions applied to alcohol-related behaviors".

Scientific trainings

- 07/2010: Summer Institute of Cultural Neuroscience, University of Michigan, Ann Arbor - Prof. S. Kitayama and Prof. C. Yoon.

- 07/2007: European Association of Personality Psychology (EAPP) Advanced Summer School: “Implicit measures”, Prof. M. Perugini and Prof. R. Banse.
- 08/2006: XII Summer School of the European Association of Experimental Social Psychology (EAESP; Padova, Italy): Workshop “Motivation and behavior”, Prof. A. Kruglanski and Prof. L. Mannetti.
- 09/2004: AIP (Italian Psychological Association) Summer School in Methodology (Bertinoro, Italy): “The general linear model: Explorative data analysis and testing of hypotheses with R”.
- 05/2004: AIP, Section of Social Psychology, Seminar: “Study of within group relations: Theoretical implications and models of analysis,” Prof. D. Kenny.
- 07/2003: AIP Summer School in Methodology (Bertinoro, Italy): Non-parametric methods.
- 03-09/2001: Mandatory post-lauream training, Department of General Psychology, University of Padova.
- 09/2001-03/2002: Mandatory post-lauream training, Institute of Marketing Research “Ricerche Valdani Vicari”, Milano.

Research activity

Main research interests

- Psychology of intergroup relationships: collective victimhood and structural inequalities; historical memories and collective emotions; acculturation processes and prejudice reduction
- Psychology of media: digital influence and conspiracy theories; scientific disinformation; identity processes in virtual domains; media and sexual objectification
- Attitude Psychology: shared intentions and social action; attitude-behavior relationship
- Marketing and organizational psychology: emotional and political identity processes and consumer behavior; organizational commitment

Scientific prizes and scholarships

- SPSP (Society for Personality and Social Psychology) 2018 Teacher/Scholar Travel Award (500\$)
- Scientific productivity award 2015 – Department of Psychology, University of Milano-Bicocca
- Scientific productivity prize for assistant professors 2012 and 2013 - University of Milano-Bicocca
- Award “**Best Poster 2012**”: 9° National Congress S.I.P.CO (Italian Society of Community Psychology), with Maria Chayinska, “Acculturation experiences of foreign students in Italy in the context of time perspective”. <http://www.sipco.it/news.php?id=29>
- 07/2010: **Visiting Scholar**, University of Michigan at Ann Arbor(USA)
- Award “**Young Researcher’s Best Poster 2007**”: AIP, Italian Association of Psychology, Social Section.
- Award for “**Best PhD Dissertation 2006**”: AIP, Italian Association of Psychology, Social Section.
- 01/2005-04/2005: **Visiting Scholar**, Jesse H. Jones Graduate School of Management – Rice University, Houston (Texas, USA).

- Three-year scholarship for PhD in Social and Personality Psychology (2003-2005).

Ownership of research grants

- **Short Term Scientific Mission** COST-STSM-ECOST-STSM-IS1205-221016-080589 (COST Action IS1205) – “Fostering research collaboration and joint publication efforts in the field of collective victimhood”.
- **Travel grant** within the international funded project “Socio-Digital Influence: Trust and social identity in cyberspace”, Principal Investigator (PI), Prof. J. Liu.
- **Travel grant** of the International Commission of University of Milano-Bicocca (Panteion University of Social and Political Sciences)
- **2016-ATE-0613**, University of Milano-Bicocca – “Political ideology and conspiracy mentality in the social network era”, 1.514,00 €
- **2015-ATE-0363**, University of Milano-Bicocca – “A Prototype Approach to Uncovering the Content, Structure and Predictive Power of Laypeople’s Trust Strategies”, 1.894,00 €
- EASP (European Association of Social Psychology) Small Group Meeting Grant, “Psychological perspectives on collective victimhood and its consequences for intergroup relations”, assigned with Dr. M. Noor (Liverpool John Moores University) and Dr. J. R. Vollhardt (Clark University), Verona, 25-27 June 2014.
- **2014-ATE-0511** of Milano-Bicocca – “Institutional trust and identity processes in the cyberspace: A cross-cultural study”, 1.718,06 €
- **2011-ATE-0438**, Grant of the University of Milano-Bicocca – “Historic victimhood: determinants and its effects on the relationship between Northerners and Southerners in Italy”, 2.263,32 €.

Participation in funded international research Projects and Actions

- 2016-2019: **COST Action CA 15101** “Comparative Analysis of Conspiracy Theories (COMPACT)”; chair of the Action, prof. Peter Knight, WG3 “Causes and consequences”.
- 2015-2017: **FA2386-15-1-0003 Cross-cultural Digital Influence Group**, “Implicit and explicit attitudes towards Americans in socio-digital influence: Trust and social identity in cyberspace”, PI Prof. J. H. Liu (Massey University, New Zealand) and Prof. H. Gil de Zuniga, Asian Office of Aerospace Research & Development.
- 2014-2016: **COST Action IS1205** “Social psychological dynamics of historical representations in the enlarged European Union” (project 2014-2016), WG4 “The roles of lay representations of history and group-based emotions in intergroup conflict and reconciliation processes”; chair of the Action Prof. L. Licata (Université Libre de Bruxelles). Coordinator of the WG4 “The roles of lay representations of history and group-based emotions in intergroup conflict and reconciliation processes”, Prof. M. Bilewicz.

Research experiences within funded projects

- **PRIN 20123X2PXT_002** (grant period: 2013-2016): “From media to sexual harassment: When women become objects”, National coordinator, Prof. A. Maass (University of Padova); local coordinator, Prof. C. Vopato (University of Milano-Bicocca).
- Participation in financed research programs directed by Prof. Chiara Volpato at the Department of Psychology, University of Milano-Bicocca:
 - **2010-ATE-0265**: “Emotions and electoral choices: the role of dual partisanship”
 - **2009-ATE-0404**: “The role of collective guilt and shame in the memory of the Italian colonial experience”
 - **2008-ATE-0299**: “Differential effect of cognitive and affective messages on health behaviors”
 - **FAR 2007**: “The socio-structural dimensions of social groups: the role of warmth and competence”
 - **PRIN 2005 2005111747_004**: “Acculturation orientation and their determinants”
- Research assistant with a grant in research programs directed by Prof. D. Capozza at the Department of General Psychology, University of Padova:
 - 03-04/2004: “Social identity construction, ingroup bias and strategies for its reduction”
 - 11/2001-01/2002: “Social identity, its construction and effects”
 - 03-07/2000: “Modifying alcoholic consume in a sample of young people”
 - 12/1999-03/2000: “Motivations and identification with one’s own group”
- **IZS VE 18/04**: “Alimentary security: Study of applicative tools for the evaluation, management, and communication of the risk”, Istituto Zooprofilattico Sperimentale delle Venezie
- **IZS VE 11/07**: “Health communication campaign based on the perception of risk related to the consumption of local products”, Istituto Zooprofilattico Sperimentale delle Venezie
- Participation in financed research programs directed by Prof. D. Capozza at the Department of General Psychology, University of Padova:
 - **PRIN 2005**: “Acculturation strategies and their determinants”
 - **MIUR ex-60% 2004**: “Organizational commitment and organizational behaviors”
 - **PRIN 2003**: “Testing models derived from contact hypothesis”
 - **MIUR ex-60% 2003**: “Relationship of individual differences variables and organizational commitment with burnout, altruism, and turnover”
 - **PRIN 2002**: “Construction of social identity, ingroup bias and strategies for its reduction”
 - **PRIN 2001**: “Social identity, its construction and effects”
 - **FIRB 2001**: “Processes of identification, of prejudice, and prejudice reduction”
- 12/1999-03/2000: Collaboration to the project: “Dietary styles in the Italian population and elaboration of intervention programs”, Department of General Psychology and Gastroenterology, University of Padova. Scientific director: Prof. R. Naccarato.

- 07/1995 – Participation to the monitoring program of “Macaca Silvanus” species in Marocco, Prof. A. Camperio Ciani, University of Padova, in collaboration with University of Rabat.

International research periods

- 08/2017: Massey University, Auckland, New Zealand, “Socio-Digital Influence: Trust and social identity in cyberspace”
- 10/2016: Liverpool John Moores University, “Fostering research collaboration and joint publication efforts in the field of collective victimhood”, Dr. M. Noor.
- 07/2016 Keele university: Cross-cultural Digital Influence Group.
- 06/2016 and 06/2015: Liverpool John Moores University, Liverpool, UK. Projects: “Construction of trust” e “Intergroup Competitive Victimhood”, Prof. M. Noor.
- 01/2016: Department of Psychology, Panteion University of Social and Political Sciences. Project: “Economic crisis network”.
- 05/2015: Université Toulouse III - Paul Sabatier, Toulouse. Project: “Economic crisis network”.
- 08/2014: Stephen Ross School of Business – University of Michigan, Ann Arbor (Michigan, USA), Prof. R. P. Bagozzi, Projects: “Moderators of we-intentions and social behavior”, “Self-regulation in goal-directed behavior”.
- 05/2013 and 05/2012: Canterbury Christ Church University, UK. Projects: “Construction of trust”; “Trust: A cross cultural approach” and “Intergroup Competitive Victimhood”, with Dr. M. Noor.
- 01/2012: Whittier College, Whittier (California, USA). Project: “Intimate relationships: A cross-cultural study”, with Prof. C.T. Hill.
- 07/2010: Visiting Scholar, University of Michigan, Ann Arbor (Michigan, USA), Summer Institute of Cultural Neuroscience.
- 02/2009: Stephen Ross School of Business – University of Michigan, Ann Arbor (Michigan, USA), collaboration with Prof. R. P. Bagozzi
- 01/2008-02/2008: Stephen Ross School of Business – University of Michigan, Ann Arbor (Michigan, USA), collaboration with Prof. R. P. Bagozzi, models of intentions and behavior, and structural equation modeling.
- 01/2005-04/2005: Visiting Scholar, Jesse H. Jones Graduate School of Management – Rice University, Houston (Texas, USA). Modeling with structural equation modeling, Prof. R.P. Bagozzi.

Research meeting for international networking activity

- 09/2016: University of Leuven (B), Networking group: Conspiracy theories (COST Action COMPACT CA 1501).
- 07/2016: Keele University (UK), Networking group: “Socio-Digital Influence: Trust and social identity in cyberspace”, Dr. S. Khan & Prof. J. Liu.
- 05/2015: Paul Sabatier University - Toulouse III: Networking group: ‘Economic crisis network’

Principal international collaborations on ongoing projects

- Prof. James Liu (Massey University, New Zealand) & Prof. Homero Gil de Zuniga (University of Vienna): ‘Worldwide digital influence survey; Social media effect and conspiracy theories’.
- Prof. Johanna Ray Vollhardt (Clark University) and Prof. Masi Noor (Keele University): ‘Social psychology of collective victimhood’.
- Dr. Denise Bentrovato & Prof. Johan Wasserman (University of Pretoria, South Africa): ‘Structural conflict and dimensions of collective victimhood in South Africa’.
- Prof. Roland Imhoff (Johannes Gutenberg-Universität Mainz) & Jan-Willem van Prooijen (Vrije Universiteit Amsterdam): Political ideology & Conspiracy Mentality.
- Dr. Chuma Owuamalam (The Notthingam University, Malaysia Campus): ‘ANGCALM, A Comprehensive Multi-Nation Comparison of the Hunchback Heuristic and Mainstream Theories of Anger and Calm Judgements’ – Pre-registered program, Open Science Framework.
- Dr. Bernhard Leidner (University of Massachusetts at Amherst, USA): ‘Constructivist Self-Construal: Antecedents and Consequences’.
- Dr. Masi Noor, UK: ‘Construction of trust; Victimhood in structural conflict’.
- Prof. Roger Giner-Sorolla (University of Kent at Canterbury, UK): ‘Moral schemas and the representation of WWII’.
- Prof. Richard P. Bagozzi & Prof. C. Xie (Western Norway University of Applied Sciences): ‘Moral emotion in CSR transgression’; Offshoring, reshoring and collective moral emotions in the context of corporate social responsibility’; ‘Moderators of we-intentions and social behavior; Self-regulation in goal-directed behavior’.
- Prof. Laurent Licata (Université Libre de Bruxelles, Belgium): ‘COST Action The roles of lay representations of history and group-based emotions in inter-group conflict and reconciliation processes’.
- Prof. Anne Maass (Università di Padova): ‘Sexual objectification and mass media’.
- Prof. Xenia Chrysochoou & Stamos Papastamou (Panteion University, Greece): ‘Effects of political participation and vulnerability on lay representations of economic crisis’.
- Prof. Charles T. Hill (Whittier College, USA): ‘Attitudes and values in intimate relationships’.
- Dr. Martin Rosema (University of Twente, The Netherlands): ‘Emotions and partisanship in multi-party contexts’.

Other research and professional experiences

- Research fellow on the following subjects at the Department of Psychology, University of Milano–Bicocca (2009-present):
 - Religion psychology
 - Psychology of social influences
 - Social psychology in the education environment
- Research fellow on the following subjects at the Faculty of Psychology, University of Milano–Bicocca (2006-present):
 - Social psychology
 - Social psychology of communication

- 2005-2007 – E-learning tutorship, for the course of “Psychological testing”, University of Padova.
- Research fellow on the following subjects at the Faculty of Psychology, University of Padova (2002-2006):
 - Group psychology
 - Social psychology
 - Conflicts and cooperation in groups
 - Psychological testing
 - Management and development of human resources
 - Resolution of conflicts between groups in organizations and communities
- A.A. 2001-2002 and 2002-2003 – Tutorship to undergraduate students, Faculty of Education Sciences, University of Padova.
- 2000-2001 – Marketing researches, Ricerche Valdani-Vicari Institute, Milano.

Affiliation to research centers

- 07/2017- oggi - Centro BiPac – Research center for the historic, cultural and artistic heritage, artistico e culturale, University of Milano-Bicocca
- 2014-present: Neuroscience Center of Milan
- 2010-present: ABCD - Centro for the Studies of Gender Problems, University of Milano-Bicocca

Membership to scientific associations

- 2013-present: AASP – Asian Association of Social Psychology
- 2012-present: SPSSI, Society for Psychological Studies of Social Issues
- 2011-present: APS, Association of Psychological Science
- 2005–present: EASP, European Association of Social Psychology (full member)
- 2005–present: SPSP, Society for Personality and Social Psychology
- 2005-present: ISPP, International Society of Political Psychology
- 2004–present: AIP, Italian Association of Social Psychology (Associazione Italiana di Psicologia) – Section of Social Psychology
- 2010- 2012: S4SN, Society for Social Neuroscience
- 2009-2012: SJDM, Society for Judgment and Decision Making

Scientific supervision and assessment activity

PhD Boarding participation and PhD students’ supervision

- 2013-present: Member of the Board of the Doctorate Research Program in Psychology, Linguistics and Cognitive Neuroscience – Department of Psychology, University of Milano-Bicocca.

- 2008-2012: Member of the Board of the Doctorate Research Program in Social, Cognitive, and Clinical Psychology – Department of Psychology, University of Milano-Bicocca.
- 2010-2012, Dr. Maria Chayinska: ‘International students’ acculturation processes’, PhD in Social, Cognitive, and Clinical Psychology.
- 2009-2011, Co-supervisor: Dr. Alessandro Gabbiadini, “Users’ participation in virtual communities”, PhD in Quality of Life and Information Society, University of Milano-Bicocca.

Member of evaluation panel

- 2016: PhD program in Cognitive Sciences, University of Padova.
- 2013: PhD candidate: Stefano De Marco, Facultad de Ciencias Politicas y Sociología, Universidad Complutense de Madrid.
- 2013: Post hoc panel evaluation, Department of Psychology, University of Milano-Bicocca.

Member of project evaluation panel

- 2017: European Cooperation in Science and Technology, COST Action, Call OC-2016-2
- 2016: **GIF**, German-Israeli Foundation for Scientific Research and Development

Ethic expertise

- Expert about ethical regulations and standard as required by the Italian laws and by the scientific community

Scientific events’ organization and editorial activity

Congresses’ and workshops’ organization

- Member of the Scientific Committee of the **XIV European Congress of Psychology** (ECP), University of Milano-Bicocca, July 2015 (www.ecp2015.it).
- Co-organizer of the **EASP Small Group Meeting**, “Psychological Perspectives on Collective Victimhood and its Consequences for Intergroup Relations”, in collaboration with Prof. M. Noor and Prof. J. Ray Vollhardt (Clark University), Verona 25-27 June 2014. Meeting co-sponsored by: European Association of Social Psychology, Clark University (USA), University of Milano-Bicocca (IT), The Forgiveness Project (UK NGO).
- Workshops on trauma events, Doctorate of Research in Social, Cognitive, and Clinical Psychology 26/05/2011 and 28/10/2011.
- Workshop on Social Neuroscience (prof. R. P. Bagozzi, University of Michigan), Doctorate of Research in Social, Cognitive, and Clinical Psychology, 21-22/10/2009.

Editorial Board

- Guest Editor for the Special Section of the **European Journal of Social Psychology** “How do we respond to being wronged by another group: Making sense of collective victimhood”, with Prof. M. Noor (John Moores University of Liverpool), Prof. J. Ray Vollhardt (Clark University, USA), Prof. Arie Nadler (Tel Aviv University, Israel).
- Guest Editor for the Special Issue of **International Review of Social Psychology** “Economic crisis, socio-cognitive elaborations and collective reactions: Insights from Social Psychology”, with Prof. S. Papastamou (Panteion University, Athens, Greece), P. Marchand (Université de Toulouse III, France), J. Pires Valentim (Universidade de Coimbra, Portugal)
- 11/2016: **International Review of Social Psychology**
- 2012-present: **Journal of Social and Political Psychology** – PsychOne.

Ad hoc reviewer for international journals and peer-review book

- International Journal of Conflict and Violence
- Journal of Social and Political Psychology
- Group Processes and Intergroup Relations
- Journal of Applied Social Psychology
- Political Psychology
- European Journal of Social Psychology
- Basic and Applied Social Psychology
- The Spanish Journal of Psychology
- Food Control
- Europe’s Journal of Psychology
- SAGE Open
- International Journal of Psychology
- Psicologia Sociale (international edition)
- Testing, Psychometrics, and Methodology in Applied Psychology
- Conference Proceedings of the Asian Association of Social Psychology - AASP

Ad hoc reviewer for national journals

- Giornale Italiano di Psicologia
 - Psicologia Sociale
 - Ricerche di Psicologia
 - Micro & Macro Marketing
-

Institutional activity

Academic charge at the University of Milano-Bicocca

- 2015-present: Delegate of the Department of Psychology for the University Internationalization Commission.
 - 2015-present: Vice-President of the Erasmus+ Program Committee (2009-present), Department of Psychology.
 - 2009-present: Member of the Erasmus+ Commission, in charge of the exchange program with La Laguna (Tenerife), Malaga, Alicante, Murcia.
 - Erasmus bilateral agreements promoter for: University of Limerick (Ireland); Panteion University of Social and Political Science of Athens (Greece); Universidade de Coimbra (Portugal).
 - President of the Thesis Committee for the joint program Theory and Technology of Communication (TTC), at the Department of Psychology and Department of Informatics Sciences (DISCO) (2012-present).
 - Member of the Stage Commission for the joint program TTC.
 - 11/2016: Member of the Commission in charge to revise the Departmental Rules.
 - Tutorship for undergraduate, graduate students and professional trainees.
-

Didactic activity

Supervision of students

- 05/2007-present: Supervision of 64 undergraduate students and 46 graduate students
- 05/2007-present: Supervision of 13 internship students

International didactic activity

- 05/2017: Teaching **Erasmus+**, Panteion University of Social and Political Psychology, Athens, Greece

Teaching experiences

- Course for graduate students: "Attitudes and Opinions" (2017/2018, 56 hours; 2016/2017, 56 hours; 2015/2016, 56 hours; 2014/2015, 42 hours; 2013/2014, 48 hours; 2012/2013, 48 hours; 2011/2012, 48 hours; 2009/2010, 64 hours), Department of Psychology, University of Milano–Bicocca.
- Course for undergraduate students: "Community Psychology" (2017/2018, 56 hours; 2016/2017, 56 hours).
- Course for graduate students: "Social Psychology" (2009/2010, 6 hours), Bocconi University, Milano.
- Laboratory of "Health Promotion" (2007/2008, 40 hours), Faculty of Psychology, University of Milano – Bicocca.
- Course for undergraduate students: "Psychology of Social Communications" (2008/2009, 40 hours; 2007/2008, 40 hours), Faculty of Psychology, University of Milano–Bicocca.
- Laboratory in "Social Psychology" (2007/2008), Faculty of Psychology, University of Milano – Bicocca (6 hours).
- Course for graduate students: "Conflict and cooperation in groups" (2006/2007, 30 hours), Faculty of Psychology, University of Padova.

- Practical classes in “Basics of Social Psychology” (2006/2007), Faculty of Psychology, University of Milano–Bicocca (8 hours).
- Seminar: “Political Italian election 2006: Coalitions and voting intentions” (2005/2006, 10 hours), Faculty of Psychology, University of Padova.
- Practical classes in “Social Psychology of Communication” (2005/2006, 10 hours), Faculty of Psychology, University of Milano – Bicocca.
- Seminar: “E-shopping: Testing of models” (2004/2005, 8 hours), Faculty of Psychology, University of Padova.
- Seminar: “Models of intentions” (2003/2004, 10 hours), Faculty of Psychology, University of Padova.
- Seminar: “Intentions of reducing or eliminating one’s smoking of cigarettes in adolescents” (2002/2003, 8 hours), Faculty of Psychology, University of Padova.
- Seminar: “Testing for personnel selection” (2002/2003, 10 hours), Faculty of Psychology, University of Padova.
- Practical classes in “Methodology for research-action” (2001/2002, 10 hours), Faculty of Education Sciences, University of Padova.

Other competencies

Computer skills

- Operating systems: Mac OSX; Windows
- Statistical packages: IBM SPSS 23.0; LISREL 8.9; R; M-PLUS
- Softwares of experiments and surveys management: Tobii Studio; Inquisit; E-Prime; Limesurvey; SurveyMonkey; Qualtrics; Sonasystems
- Softwares of text data analysis: T-Lab; Lexico
- Implicit techniques: IAT; GNAT; Subliminal priming; AMP

Statistical techniques

- Regression analysis
- Analysis of variance
- Factor analysis
- Path analysis and structural equation modeling (SEM)
- Multi-sample analysis
- Cluster analysis
- Multilevel analysis

Languages

- Italian mother tongue
- Good knowledge of written and spoken English.

Publications and conference presentations

Bibliometric indicators

- H index (Scopus) = 8
- H index (ISI) = 7
- H index (Google Scholar/ Publish or Perish) = 9; i-10 index = 9

Publications on international journals

1. Papastamou, S., Valentim, J. P., **Mari, S.**, and Marchand, P. (2017). Socio-cognitive elaborations and reactions to economic crisis: Insights from social psychology [Special Issue on Economic Crisis (**guest editor**)]. *International Review of Social Psychology*, X(X), 1–5, doi: <https://doi.org/10.5334/irsp.170> ISI: IF = 0.36; 5ys IF = 0.35 (Q4 – Social Psychology); SCOPUS: SJR (SCImago Scopus Journal Rank) = 0.14, (Q4 = Social Psychology)
2. Papastamou, S., Chrysochoou, X., Pavlopoulos, V., Prodromitis, G., Poeschl, G., **Mari, S.**, Pires Valentim, J., Volpato, C., Marchand, P., & Ratinaud, P. (2017). Attributing and managing the crisis: Lay representations in three European countries. *International Review of Social Psychology*, X(X), 1–11, doi: <https://doi.org/10.5334/irsp.18> ISI: IF = 0.36; 5ys IF = 0.35 (Q4 – Social Psychology); SCOPUS: SJR (SCImago Scopus Journal Rank) = 0.14, (Q4 = Social Psychology)
3. Fasoli, F., Durante, F., **Mari, S.**, Zogmaister, C., & Volpato, C. (2017). Shades of sexualization: When sexualization becomes sexual objectification. *Sex Roles*.
4. Noor, M., Vollhardt, J. R., **Mari, S.**, & Nadler, A. (2017). The social psychology of collective victimhood. **Special Issue on Collective Victimhood (guest Editor)**. *European Journal of Social Psychology*. doi: 10.1002/ejsp.2300 – ISI: IF = 1.92; 5ys IF = 2.30 (Q1 – Psychiatry/Psychology); SCOPUS: SJR (SCImago Scopus Journal Rank) = 1.62, (Q1 = Psychiatry/Psychology)
5. Tiozzo, B., **Mari, S.**, Ruzza, M., Crovato, S., & Ravarotto, L. (2017). Consumers' perceptions of food risks: A snapshot of the Italian Triveneto area. Submitted to *Appetite*, 111(1), 105-115. doi: 10.1016/j.appet.2016.12.028. [Epub ahead of print] ISI: IF = 3.12; 5ys IF = 3.66 (Q1 – Neuroscience & Behavior); SCOPUS: SJR (SCImago Scopus Journal Rank) = 1.37, (Q1 = Psychology, miscellaneous).
6. **Mari, S.**, Volpato, C., Papastamou, S., Chrysochoou, X., Prodromitis, G., & Pavlopoulos, V. (2017). How political orientation and vulnerability shape representations of the economic crisis in Greece and Italy. *International Review of Social Psychology*, 30(1), pp.52–67. doi: 10.5334/irsp.95. ISI: IF = 0.36; 5ys IF = 0.35 (Q4 – Social Psychology); SCOPUS: SJR (SCImago Scopus Journal Rank) = 0.14, (Q4 = Social Psychology)
7. Bouchat, P., Licata, L., Rosoux, V., Allesch, C., Ammerer, H., Bilewicz, M., Bovina, I., Bruckmüller, S., Cabecinhas, R., Chrysochoou, X., Cohrs, C., Csertő, I., Delouvé, S., Durante, F., Ernst-Vintila, A., Flassbeck, C., Hilton, D., Kesteloot, C., Kislioglu, R., Krenn, A., Macovei, I., **Mari, S.**, Petrović, N., Pólya, T., Sá, A., Sakki, I., Turjancin, V., van Ypersele, L., Volpato, C., & Klein, O. (in press). A century of victimhood: Antecedents and current impacts of perceived suffering in World War I across Europe. *European Journal of Social Psychology*. doi: 10.1002/ejsp.2232. ISI: IF = 1.92; 5ys IF = 2.30 (Q1 – Psychiatry/Psychology); SCOPUS: SJR (SCImago Scopus Journal Rank) = 1.62, (Q1 = Psychiatry/Psychology)

8. Poeschl, G., Valentim, J., Papastamou, S., Chrysochoou, X., Prodromitis, G., Pavlopoulos, V., **Mari, S.**, & Volpato, C. (2017). Predictors of the perceived efficacy of actions against austerity measures *International Review of Social Psychology*, 30(1), 41-51. doi: 10.5334/irsp.96, ISI: IF = 0.36; 5ys IF = 0.35 (Q4 – Social Psychology); SCOPUS: SJR (SCImago Scopus Journal Rank) = 0.14, (Q4 = Social Psychology)
9. Gabbiadini, A., **Mari, S.**, Volpato, C., & Monaci, M. G. (2014). Identification processes in online groups: Identity motives in the virtual realm of MMORPGs. *Journal of Media Psychology: Theories, Methods, Applications*, 26(3), 141-152. doi: 10.1027/1864-1105/a000119. ISI: IF = 0.69 (Q3 – Psychology, Multidisciplinary); SCOPUS: SJR = 0.70 (Q1 – Communication)
10. Chayinska, M., & **Mari, S.** (2014). Paying attention to international students in Italy: The role of acculturative stress in the affective evaluations of cross-cultural transition. *Psicologia Sociale*, 2, [special issue on Acculturation], 179-203. doi: 10.1482/77475
11. Durante, F., Fasolo, M., **Mari, S.**, & Mazzola, A. F. (2014). Children's attitudes and stereotype content towards thin, average-weight, and overweight peers. *SAGE Open*, 4(2), 1-11. doi: 10.1177/2158244014534697. SCOPUS: SJR = 0.16 (Q3 – Social Sciences)
(see also http://www.altmetric.com/details.php?domain=sgo.sagepub.com&citation_id=2350449)
12. Gabbiadini, A., **Mari, S.**, & Volpato, C. (2013). Virtual users support forum: Do community members really want to help you? *Cyberpsychology, Behavior, & Social Networking* 16(4), 285-292. doi:10.1089/cyber.2012.0412. ISI: IF = 2.19; 5ys IF = 3.25 (Q2 – Psychology, Social); SCOPUS: SJR = 1.41 (Q1 – Social Psychology).
13. **Mari, S.**, Tiozzo, B., Capozza, D., & Ravarotto, L. (2012). Are you cooking your meat enough? The efficacy of planned behaviour in predicting a best practice to prevent salmonellosis. *Food Research International*, 45, 1175-1183. doi: 10.1016/j.foodres.2011.06.028. ISI: IF = 3.18; 5ys IF = 3.87 (Q1 – Food Science & Technology); SCOPUS: SJR = 1.54 (Q1 – Food Science).
14. Andrighetto, L., **Mari, S.**, Volpato, C., & Behluli B. (2012). Reducing competitive victimhood in Kosovo: The role of extended contact and common ingroup identity. *Political Psychology*, 33(4), 513-529. doi: 10.1111/j.1467-9221.2012.00887.x ISI: IF = 2.09; 5ys IF = 2.57 (Q1 – Political Science); SCOPUS: SJR = 1.62 (Q1 – Social Psychology).
15. Richetin, J., Durante, F., **Mari, S.**, Perugini, M., & Volpato, C. (2012). Primacy of warmth versus competence: A motivated bias? *The Journal of Social Psychology*, 152(4), 417-435. doi: 10.1080/00224545.2011.623735. ISI: IF = 0.77; 5ys IF = 1.20 (Q4 – Psychology, Social); SCOPUS: SJR = 0.59 (Q2 – Social Psychology).
16. Hill, C. T., Ivan, L., González, R. C., Brumbaugh, C., Barros, M., Rodriguez, J. C. Y, Kito, M., Macbeth, G., Razumiejczyk, E., & **Mari, S.** (2012). Similarities in correlates of relationship commitment across gender, sexual orientation, and cultures. *International Journal of Psychology*, 47 (1). ISI: IF = 1.27; 5ys IF = 1.42 (Q2 – Psychology, Multidisciplinary); SCOPUS: SJR = 0.55 (Q2 – Psychology, miscellaneous).
17. Tiozzo, B., **Mari, S.**, Magaudda, P., Arzenton, V., Capozza, D., Neresini, F., & Ravarotto, L. (2011). Development and evaluation of a risk-communication campaign on Salmonellosis. *Food Control*, 22, 109-117. doi:10.1016/j.foodcont.2010.04.030. ISI: IF = 3.39; 5ys IF = 3.46 (Q1 – Food Science & Technology); SCOPUS: SJR = 1.52 (Q1 – Food Sciences).

18. Volpato, C., Durante, F., Gabbiadini, A., Andrighetto, L., & **Mari, S.** (2010). Picturing the other: Targets of delegitimization across time. *International Journal of Conflict and Violence*, 4(2), 269-287. <http://www.ijcv.org/index.php/ijcv/article/view/71>. ISI IF = 0.18; 5ys IF = 0.86 (Q3 – Political Science); SCOPUS: SJR = 0.204 (Q2 – Sociology and Political Science).
19. **Mari, S.**, Andrighetto, L., Gabbiadini, A., Durante, F., & Volpato, F. (2010). The shadow of the Italian colonial experience: The impact of collective emotions on the intentions to help the victims' descendants. *International Journal of Conflict and Violence*, 4(1), 58-74. <http://www.ijcv.org/index.php/ijcv/article/view/66>. ISI IF = 0.18; 5ys IF = 0.86 (Q3 – Political Science); SCOPUS: SJR = 0.204 (Q2 – Sociology and Political Science).
20. Hichy, Z., **Mari, S.**, & Capozza, D. (2008). Pronorm and antinorm deviants: Testing the subjective group dynamics model. *The Journal of Social Psychology*, 148(5), 641-644. doi: 10.3200/SOCP.148.5.641-644. ISI: IF = 0.77; 5ys IF = 1.20 (Q4 – Psychology, Social); SCOPUS: SJR = 0.59 (Q2 – Social Psychology).
21. Vezzali, L., Capozza, D., **Mari, S.**, & Hichy, Z. (2007). Contact models and intergroup relations in an Italian area bordering on Austria. *Testing, Psychometrics, and Methodology in Applied Psychology*, 14(2), 67-81. doi: 10.4473/TPM.14.2.1. SCOPUS: SJR = 0,27 (Q3 – Social Psychology).
22. Capozza, D., **Mari, S.**, & Falvo, R. (2003). Intentions of reducing or eliminating one's own alcohol consumption in adolescents. *New Review of Social Psychology*, 2, 332-342.

Publications on national journals

23. Gabbiadini, A., **Mari, S.**, & Volpato, C. (2011). Internet come strumento di ricerca: Linee guida per la creazione di web survey. *Psicologia Sociale*, 2, 237-258. doi: 10.1482/35134
24. **Mari, S.**, Capozza, D., Falvo, R., & Hichy, Z. (2007). Dieta Mediterranea vs. dieta Tradizionale: La scelta di uno stile alimentare nel contesto italiano. *Ricerche di Psicologia*, 3, 35-66. doi: 10.1400/98094
25. **Mari, S.**, Falvo, R., Hichy, Z., & Capozza, D. (2005). Validità della scala di impegno al cambiamento di Herscovitch e Meyer in un contesto organizzativo italiano. *Testing Psicometria Metodologia*, 12(4), 247-260.
26. Capozza, D., Dazzi, C., Falvo, R., Hichy, Z., & **Mari, S.** (2004). Contesti organizzativi: Gli effetti congiunti dell'impegno con l'organizzazione e dell'impegno con l'occupazione. *Testing Psicometria Metodologia*, 11, 141-156.
27. Capozza, D., Hichy, Z., Falvo, R., & **Mari, S.** (2003). Identificazione, variabili di differenza individuale e favoritismo per il proprio gruppo. *Gruppi*, 5, 7-24. doi: 10.1400/63243

Publications – international book chapters

28. **Mari, S.**, & Bagozzi, R. P. (2015). A socio-psychological approach to household behavior: The importance of group-oriented I-intentions and we-intentions. In T. Hamamura, R. B. King, R. Pe-Pua, A. Supratiknya, Faturachman, K. W. Yuniarti (Eds.) *Conference Proceedings of the Asian Association of Social Psychology* (pp. 103-121). Yogyakarta, Indonesia: Gadjah Mada University Press. Peer reviewed edited book.

Publications – national book chapters

29. Volpato, C., Andrighetto, L., **Mari, S.**, Gabbiadini, A., & Durante, F. (2012). "Italiani brava gente": Effetti di un mito storico sulle relazioni sociali contemporanee. In A. Miglietta & S. Gattino (Eds.), *Dietro il pregiudizio. Il contributo della psicologia sociale all'analisi di una società multiculturale* (pp. 137-150) Napoli: Liguori.
30. **Mari, S.**, Bresciani, S., & Volpato, C. (2011). Processi di acculturazione nelle seconde generazioni: Uno studio sulla comunità cinese in Italia. In C. Volpato (Ed.), *Nuovi cittadini: I giovani immigrati tra accoglienza e rifiuto* (pp. 153-199). Milano: Unicopli.
31. Trifiletti, E., **Mari, S.**, Capozza, D. & Falvo, R. (in press). I comportamenti di cittadinanza: L'altruismo in azienda. In Pierro A & Bonaiuto M (Eds.), *I comportamenti volontari nelle organizzazioni: Condotte produttive e controproduttive sul luogo di lavoro*. Milano: Edizioni Guerini.
32. **Mari, S.**, Capozza D., Hichy Z., Falvo R., & Volpato, C. (2007). Salienza delle appartenenze, orientamento alla dominanza sociale, effetti del contatto intergruppi. In R. Brown, D. Capozza, & O. Licciardello (Eds.), *Immigrazione, acculturazione e ipotesi del contatto* (pp. 61-85). Milano: Franco Angeli.
33. Capozza, D., **Mari, S.**, Falvo, R., & Hichy, Z. (2003). Psicologia della salute: Decisioni alimentari negli adolescenti. In M. C. Usai & M. Zanobini (Eds.), *Psicologia del ciclo di vita* (pp. 423-443). Milano: Franco Angeli.

Publications – other

34. Falvo, R., **Mari, S.**, & Vezzali, L. (2005). Neuroscienze sociali: Un nuovo settore di ricerca. *Quaderni di Psicologia*, 23, 1-32. Bologna: Patron.
35. Hichy, Z., Busetto, G., & **Mari, S.** (2004). La rappresentazione sociale di Internet. *Quaderni di Psicologia*, 22, 1-26. Bologna: Patron.

Research report

36. Noor, M., **Mari, S.**, & J. R. Vollhardt (2014). Small Group Meeting on Psychological Perspectives on Collective Victimhood and its Consequences for Intergroup Relations. *European Bulletin of Social Psychology*, 26(2), 22-25.

Manuscripts under review

37. Bouchat, P., Licata, L., Rosoux, V., Allesch, C., Ammerer, H., Bilewicz, M., Bovina, I., Bruckmüller, S., Cabecinhas, R., Chrysochoou, X. Cohrs, C., Csertő, I., Delouvé, S., Durante, F., Ernst- Vintila, A., Flassbeck, C., Hilton, D., Kesteloot, C., Kislioglu, R., Krenn, A., Macovei, I., **Mari, S.**, Petrović, N., Pólya, T., Sá, A., Sakki, I., Turjancin, V., van Ypersele, L., Volpato, C., & Klein, O. (2018). *100 Years After: What is the Relation Between Pacifist Attitudes and Social Representations the Great War?*
38. **Mari, S.**, Hanke, K., Liu, J.H., Gil de Zúñiga, H., Vilar, R., Bilewicz, M., Boer, D., & Suerdem A. (submitted). Conspiracy Theories and the Decline in Institutional Trust: A Cross-Cultural Study on the Impact of Social Media Use.
39. Xie, C., Bagozzi, R. P. & **Mari, S.** (2017). How and when do corporate social irresponsibility have prosocial consequences? *Submitted for publication*.

40. Xie, C., Bagozzi, R. P. & **Mari, S.** (2017). Liberals and conservatives react differently toward for-profit corporate transgressions and subsequent support for non-profits. *Submitted for publication.*
41. Giner-Sorolla, R., Hilton, D., Erb, H.P., Durante, F., Flaßbeck, C., Fulop, E., **Mari, S.**, Petrović, N., Sekerdej, M., Studzinska, A., Skitka, L. J., Washburn, A. N., Zadora, A. (2017). *Moral schemas of the Second World War in Europe: National similarities, differences, and implications for group-level moral psychology.* Submitted to European Journal of Social Psychology.
42. Ge, F., Gensler, J., Leidner, B, Loughnan, S., Chang, J.-H., Kuo, C.-Y., Harada, C., **Mari, S.**, Paladino, M. P., Shi, J., Tsuchiya, K., Yeung, V. (2017). *Constructivist Self-Construal: A Cross-Cultural Comparison.* Submitted to Journal of Cross-Cultural Psychology (second revision).
43. Bouchat, P., Licata, L., Rosoux, V., Allesch, C., Ammerer, H., Bilewicz, M., Bovina, I., Bruckmüller, S., Cabecinhas, R., Chrysochoou, X. Cohrs, C., Csertó, I., Delouvé, S., Durante, F., Ernst- Vintila, A., Flassbeck, C., Hilton, D., Kesteloot, C., Kislioglu, R., Krenn, A., Macovei, I., **Mari, S.**, Petrović, N., Pólya, T., Sá, A., Sakki, I., Turjancin, V., van Ypersele, L., Volpato, C., & Klein, O. (2017). *World War What? A Study on the Representations of the Great War in Europe.* Submitted to Journal of Social and Political Psychology.
44. Bouchat, P., Licata, L., Rosoux, V., Allesch, C., Ammerer, H., Bilewicz, M., Bovina, I., Bruckmüller, S., Cabecinhas, R., Chrysochoou, X. Cohrs, C., Csertó, I., Delouvé, S., Durante, F., Ernst- Vintila, A., Flassbeck, C., Hilton, D., Kesteloot, C., Kislioglu, R., Krenn, A., Macovei, I., **Mari, S.**, Petrović, N., Pólya, T., Sá, A., Sakki, I., Turjancin, V., van Ypersele, L., Volpato, C., & Klein, O. (2017). *World War What? A Study on the Representations of the Great War in Europe.* Submitted to Journal of Social and Political Psychology.
45. Noor*, **Mari, S.**, M., Vasiljevic**, M., Chao**, M., & Brooks****, J. (2016) *On generating trust: A prototype approach to uncovering the content, structure and predictive power of laypeople's trust strategies.* Submitted for publication.
*Liverpool John Moores University, University of Milano-Bicocca, **University of Cambridge, ***Hong Kong University of Science and Technology, ****University of Canterbury.

Manuscripts in preparation – selection

46. **Mari, S.**, Fasoli, F., Durante, F., & Zogmaister, C. (2016). *Diffusion of objectification processes through the non-verbal bias: Studying dyadic interaction with eye-tracker.* University of Milano-Bicocca.
47. **Mari, S.**, & Pirovano*, A. (2016). *Modifying the pro-environmental attitudes in children: A research intervention.* * Progetto Natura.
48. **Mari, S.**, Durante, F., Andrighetto, L.*, Gabbiadini, A., & Volpato, C. (2014). *Italians and the Fascism: How can we explain the lack of responsibility and guilt for ingroup misdeeds?* University of Milano Bicocca and *University of Genova.
49. Zogmaister, C., Durante, F., **Mari, S.**, Crippa, F., & Volpato, C. (2016). *Can we use the Inverted Body Recognition Task to measure objectification?* University of Milano-Bicocca.

50. Hill, C. T., Rivas Barros, M., Brumbaugh, C. C., Canto y Rodriguez, J. E., Carcedo González, R. J., Ivan, L., Kito, M., Macbeth, G., Razumiejczyk, E., & **Mari, S.** (2015). *Similarities in correlates of relationship commitment across gender, sexual orientation, and cultures.*
51. Hill, C. T., Rivas Barros, M., Brumbaugh, C. C., Canto y Rodriguez, J. E., Carcedo González, R. J., Ivan, L., Kito, M., Macbeth, G., Razumiejczyk, E., & **Mari, S.** (2015). *Cross-cultural similarities in importance of mate selection criteria.*
52. **Mari, S.**, & Rosema*, M., Dazzi**, C. (2015). *This party makes me feel proud, worried and angry: What counts most? Emotional underpinnings of partisanship in a multi-party system.* Submitted for publication. *University of Twente, **University of Padova.

International congresses

1. **Mari, S.**, Hanke, K., Liu, J.H., Gil de Zúñiga, H., Vilar, R., Bilewicz, M., Brown, G., Boer, D., & Suerdem A. (2017). Conspiracy theories and the decline in institutional trust: A cross-cultural study on the impact of social media use. COST Action meeting COMPACT, Lisbon September 22-23.
2. **Mari, S.**, Hanke, K., Liu, J.H., Gil de Zúñiga, H., Vilar, R., Bilewicz, M., Brown, G., Boer, D., & Suerdem A. (2017). Conspiracy theories and the decline in institutional trust: A cross-cultural study on the impact of social media use. AASP Conference, Auckland, New Zealand, August 26-28.
3. Tiozzo, B., **Mari, S.**, Ruzza, M., Crovato, S., & Ravarotto, L. (2017). *Food risk perceptions and coping strategies of consumers' living in Northeast Italy: Challenges for risk communication.* 26th Annual Conference/Meeting of the Society for Risk Analysis–Europe (SRA-E). Lisbon, June 19-21. Oral presentation.
4. Chrysochoou, X., Papastamou, S., **Mari, S.**, Volpato, C., Pavlopoulos, V., & Prodromitis, G. (2016). *Social Representations of the causes of the economic crisis and their anchoring to feelings of relative deprivation, political orientation and implicit theories of intergroup conflict.* 13th International Conference on Social Representations. Marseille, September 14-17. Oral presentation.
5. **Mari, S.**, Durante, F., Andrighetto, L., Gabbiadini, A., & Volpato, C. (2016). *Italians and their fascist past: Mechanisms of moral disengagement inhibiting the taking on responsibility and guilt for ingroup's misdeeds.* COST Action IS1205 Final general meeting, Limerick, Ireland, July 7-9.
6. Hill, C. T. Rivas Barros, M., Boehnke, K., Boer, D., Brumbaugh, C. C., Canto y Rodriguez, J. E., Giotsa, A., Carcedo González, R. J., Ivan, L., Kito, M., Kuryś-Szyncel, K., Jankowiak, B., Lassu, Z., Macbeth, G., Razumiejczyk, E., **Mari, S.**, Torres, C. V. (2016). *Basic human values, well-being, and intimate relationships.* International Congress of Psychology, Yokohama, Japan, July. Oral presentation.
7. Hill, C. T. Rivas Barros, M., Boehnke, K., Boer, D., Brumbaugh, C. C., Canto y Rodriguez, J. E., Giotsa, A., Carcedo González, R. J., Ivan, L., Kito, M., Lassu, Z., Macbeth, G., Razumiejczyk, E., **Mari, S.**, Torres, C. V. (2015). *Correlates of personal values in a cross-cultural study of intimate relationships.* 14th European Congress of Psychology, Milan, July 7-10. Oral presentation.
8. **Mari, S.**, Durante, F., Andrighetto, L., Gabbiadini, A., & Volpato, C. (2015). *Italians and Fascism: How can we explain the lack of responsibility and guilt for ingroup misdeeds?* 14th European Congress of Psychology, Milan, July 7-10. Oral

presentation within the symposium “Social psychological dynamics of historical representations; convener: Laurent Licata. Oral presentation.

9. Zogmaister, C., Durante, F., **Mari, S.**, Crippa, F., & Volpato, C. (2015). *Toward a reliable and valid measure of automatic objectification*. 14th European Congress of Psychology, Milan, July 7-10. Oral presentation within the symposium “Objectifying media: Turning people into objects”, convener: Anne Maass.
10. **Mari, S.** Ooh, S.-L., Zhou, Z., Liu, J. H., Maheshwari, S., Isler, L., Xie, T., Hakim, M., & Robinson, A. (2015). Conspiracy theories and trust in institutions at the time of the Internet. 11th Biennial Conference of AASP August 19-22, Cebu City, Philippines. Oral presentation with the Symposium Digital Influence around the World in the Internet Age, convener: James Liu.
11. **Mari, S.**, Durante, F., Andrighetto, L., Gabbiadini, A., & Volpato, C. (2015). *Italians and their fascist past: Exploring the role of group comparison as a collective moral disengagement strategy*. Small Group Meeting “Is Fascism on the rise? A Dialogue between Social Psychologists and Historians on collective memories and on the current revival of extreme right-wing ideologies, organized by COST Action IS1205, European Association of Social Psychology, Hellenic Psychological Society Political Psychology Section, Research Centre for Modern History, Athens, Greece, May 9-10th.
12. **Mari, S.**, Durante, F., Andrighetto, L., Gabbiadini, A., & Volpato, C. (2015). *Italians and their fascist past: What inhibits the taking on responsibility and guilt for ingroup's misdeeds?* International Conference of Social Representations of History, organized by COST Action IS1205, Pécs, Hungary, April 9-10th. Oral presentation within the symposium “Beyond guilt: Perceiving the ingroup as historical perpetrators”, Convenor: M. Bilewicz.
13. **Mari, S.**, Durante, F., Andrighetto, L., Gabbiadini, A., & Volpato, C. (2014). *Italians and the Fascism: How can we explain the lack of responsibility and guilt for ingroup misdeeds?* COST Action IS 1205 – Working Group 4 Meeting, Canterbury, UK, December 6-7. Oral presentation.
14. Hill, C. T., Rivas Barros, M., Brumbaugh, C. C., Canto y Rodriguez J. E., Giotsa, A., Carcedo González, R. J., Ivan, L., Lassu, Z., Kito, M., Macbeth G., Razumiejczyk, E., **Mari, S.**, Torres, C. V. (2014). *Correlates of conflict in intimate relationships across gender, marital status, sex of partner, and cultures*. International Association for Cross-Cultural Psychology Conference, Reims, France, July 15-19. Oral presentation.
15. Hill, C. T., Rivas Barros, M., Brumbaugh, C. C., Canto y Rodriguez J. E., Giotsa, A., Carcedo González, R. J., Ivan, L., Lassu, Z., Kito, M., Macbeth G., Razumiejczyk, E., **Mari, S.**, Torres, C. V. (2014). *More than just sex: Correlates of sexual satisfaction across gender, marital status, sex of partner, and cultures*. International Congress of Applied Psychology (ICAP), Paris, France, July 8-13. Oral presentation.
16. **Mari, S.**, Durante, F., Andrighetto, L., Gabbiadini, A., & Volpato, C. (2014). *Italians and the Fascism: How explaining the lack of responsibility and guilt for ingroup misdeeds?* Annual Scientific Meeting ISPP – International Society of Political Psychology, Roma, July 4-7. Oral presentation in symposium.
17. **Mari, S.**, Alaimo, G., Durante, F., & Volpato, C. (2014). *Structural conflict and the effects of victimhood between Southerners and Northerners in Italy*. Small Group Meeting, “Psychological perspectives on collective victimhood and its consequences for intergroup relations”, Verona, June 25-27. Oral presentation.

18. **Mari, S.**, Durante, F., Andrighetto, L., & Volpato, C. (2013). *Who's the victim and who's to be blamed: Contemporary social perceptions of Italian Fascism*. COST Action IS 1205 – Working Group 4 Meeting “The roles of lay representations of history and group-based emotions in inter-group conflict and reconciliation processes”, Rome, October 25-26. Oral presentation.
19. **Mari, S.**, & Bagozzi, R. P. (2013). *Explanatory models of we-intentions: A longitudinal study in the Italian context*. 10th Biennial Conference of Asian Association of Social Psychology (AASP), Yogyakarta, Indonesia, August 21-24. Oral presentation.
20. Hill, C. T., Ivan, L., González, R. C., Brumbaugh, C., Barros, M., Rodriguez, J. C. Y, Kito, M., Macbeth, G., Razumiejczyk, E., & **Mari, S.** (2013). *Happiness and dimensions of relationship intimacy across gender, sex of partner, and cultures*. European Congress of Psychology, Stockholm, Sweden, July 10-12. Oral presentation.
21. Hill, C. T., Ivan, L., González, R. C., Brumbaugh, C., Barros, M., Rodriguez, J. C. Y, Kito, M., Macbeth, G., Razumiejczyk, E., & **Mari, S.** (2013). *Correlates of love in intimate relationships across gender, sex of partner, marital status, and cultures*. Emotion Pre-Conference of the Society for Personality and Social Psychology Conference, New Orleans, January, 2013. Data Blitz Session.
22. Hill, C. T., Ivan, L., González, R. C., Brumbaugh, C., Barros, M., Rodriguez, J. C. Y, Kito, M., Macbeth, G., Razumiejczyk, E., & **Mari, S.** (2012). *Similarities in correlates of relationship commitment across gender, sexual orientation, and cultures*. International Congress of Psychology, Capetown, South Africa, July 22-28. Oral presentation.
23. Hill, C. T., Rivas Barros, M., Brumbaugh, C. C., Canto y Rodriguez, J. E., Carcedo González, R. J., Ivan, L., Kito, M., Macbeth, G., Razumiejczyk, E., & **Mari, S.** (2012). *Cross-Cultural similarities in importance of mate selection criteria*. International Association for Cross-Cultural Research, Stellenbosch, South Africa, July 17-21. Oral presentation.
24. Chayinska, M., & **Mari, S.** (2012). *Acculturation strategies and temporal perspective among international students* (p. 48). 9th Biennial Convention, Society for the Psychological Study of Social Issues, Charlotte, NC, June 21 – 24. Poster.
25. **Mari, S.**, & Rosema, M., Dazzi, C. (2012). *This party makes me feel proud, worried and angry, what counts most? Emotional underpinnings of partisanship in a multi-party system* (p. 126). SPSP - Society for Personality and Social Psychology Annual Meeting, San Diego, CA, January, 26-28. Poster.
26. **Mari, S.**, & Bagozzi, R. P. (2011). *Explicatory models of we-intentions*. Society for Judgement and Decision Making, Seattle, WA, November 5-7. Poster.
27. **Mari, S.**, Holzer, T., & Volpato, C. (2011). *Equal opportunities climate and work attitudes and behaviors: A study in the Italian military context*. 34th Annual Scientific Meeting ISPP – International Society of Political Psychology, Istanbul, Turkey, July 9-12. Oral presentation.
28. Andrighetto, L., **Mari, S.**, Volpato, C., & Behluli, B. (2011). *Reducing competitive victimhood: The role of extended contact and common ingroup identity*. 16th EASP - European Association of Social Psychology General Meeting, Stockholm, Sweden, July. Oral presentation.
29. **Mari, S.**, Capozza, D., & Bagozzi, R. P. (2009). *Explicatory models of we-intentions*. Annual Meeting of the Society for Judgment and Decision Making SJDM, Boston, MA, 21-23 November. Poster.

30. **Mari, S.**, Tiozzo, B., Arzenton, V., Magaudda, P., Capozza, D., Ravarotto, L. (2009). *Food risk perception in North East Italy: Challenges for public health communication*. EFOST Conference New Challenges in Food Preservation: Processing - Safety – Sustainability, Budapest, Hungary, 11-13 November. Poster.
31. **Mari, S.**, & Rosema, M. (2009). *The emotional underpinning of partisanship and vote choice*. 32th Annual Scientific Meeting ISPP – International Society of Political Psychology, Dublin, July 14-17. Oral presentation.
32. Tiozzo, B., **Mari, S.**, Magaudda, P., Arzenton, V., Mantovani, C., Capozza, D., Neresini, F., & Ravarotto, L. (2009). *Realizing an effective health communication campaign to prevent salmonellosis infection*. Annual SRA (Society of Risk Analysis) – Europe Meeting, Karlstad, Sweden, June 28-July 1. Oral presentation.
33. **Mari, S.**, Volpato, C., Capozza, D., & Bourhis, R. (2009). *The Immigrant Acculturation Scale: Testing the validity of the Italian adaptation*. SPSP - Society for Personality and Social Psychology Annual Meeting, Tampa, FL, February 5-7. Poster.
34. **Mari, S.**, Volpato, C., Capozza, D., & Bourhis, R. (2008). *The Immigrant Acculturation Scale: Testing the validity of the Italian adaptation*. Convegno internazionale del Centro Interuniversitario per la Ricerca sulla Genesi e sullo Sviluppo delle Motivazioni Prosociali e Antisociali, Padova, 10-11 Ottobre. Poster.
35. **Mari, S.**, & Rosema, M. (2008). *The emotional underpinning of vote choice*. 31st Annual Scientific Meeting ISPP – International Society of Political Psychology, Paris, 10-13 July. Poster.
36. Hichy, Z., Capozza, D., **Mari, S.**, & Falvo, R. (2008). *Determinants of acculturation strategies in the Italian host community*. 15th EASP - General Meeting of the European Association of Experimental Social Psychology, Opatija, Croatia, June 10-14. Poster.
37. **Mari, S.**, Capozza, D., & Bagozzi, R. P. (2008). *We-intentions: Explanatory models* (p. 184). SPSP - Society for Personality and Social Psychology Annual Meeting, Albuquerque, New Mexico, February 7-9. Poster.
38. Tiozzo, B., Mantovani, C., Arzenton, V., **Mari, S.**, Capozza, D., Neresini, F., & Ravarotto, L. (2008). *Food safety: A study to assess an effective risk communication methodology on salmonellosis*. Communicating science to the young – Future networks, ECFUN Symposium. Wien, January 31–February 2. Poster.
39. **Mari, S.**, Andrighetto, L., Trifiletti, E., & Capozza, D. (2007). *Italian Political Elections 2006: Voting behavior and hierarchical representation of motives*. 30th Annual Scientific Meeting ISPP – International Society of Political Psychology, Portland, Oregon USA, 4-7 July. Poster.
40. **Mari, S.**, & Capozza, D. (2006). *We-intentions: Explanatory model*. 53rd British Psychological Society – Social Psychology Section Annual Conference. Birmingham, UK, 6-8 September. Poster.
41. Capozza, D., Falvo, R., & **Mari, S.** (2004). *Effects of contact with immigrant workers in a factory context*. Society for Psychological Studies of Social Issues, SPSSI 2004 Convention, “From desegregation to diversity”, Washington, D.C., June 25-27. Poster.
42. Capozza, D., Hichy, Z., & **Mari, S.** (2004). *Contact and salience of category belonging*. Convegno Internazionale “Immigration, acculturation and contact hypothesis”, Catania-Enna 19-21 February. Oral presentation.

National congresses

43. **Mari, S.**, Fasoli, F., Durante, F., & Zogmaister, C. (2016). *Diffusione dei processi di oggettivazione attraverso l'osservazione di bias non-verbali: Uno studio su interazioni diadiche in serie televisive*. Congresso Nazionale AIP – Sezione di Psicologia Sociale, Napoli 22-24 Settembre. Contributo orale in simposio.
44. Zogmaister, C., Durante, F., **Mari, S.**, Volpato, C., & Crippa, F. (2015). *Come misurare l'oggettivazione?* Congresso Nazionale AIP – Sezione di Psicologia Sociale, Palermo 17-19 Settembre. Contributo orale in simposio.
45. **Mari, S.**, Alaimo, G., Durante, F., & Volpato, C. (2014). *Effetti del conflitto strutturale in Italia: La vittimizzazione dei Meridionali*. Convegno della Sezione AIP di Psicologia Sociale, Roma, 12 settembre. Presentazione orale.
46. Pirovano, A., Pollini, P., & **Mari, S.** (2014). *L'educazione ambientale per promuovere nei bambini conoscenze e atteggiamenti positivi nei confronti della fauna selvatica e della gestione delle specie alloctone*. IX Congresso Italiano di Teriologia, Civitella Alfedena (AQ), 7-10 maggio. Poster.
47. Gabbiadini, A., **Mari, S.**, Volpato, C., & Monaci, M. G. (2012). *Identification processes in online groups: Motivational theories in the virtual realm of MMORPGs*. Giornata di studi, Università della Valle d'Aosta, Aosta, Dicembre.
48. **Mari, S.**, Rosema, M., & Dazzi, C. (2012). *Questo partito mi fa sentire orgoglioso, arrabbiato e preoccupato. Cosa è più importante? Basi emozionali della partisanship* (p. 441). Atti del Congresso Nazionale delle Sezioni AIP – Associazione Italiana di Psicologia, Chieti, 20-23 Settembre. Torino: Espress Edizioni.
49. Chayinska, M., & **Mari, S.** (2012). *Esperienze di acculturazione di studenti stranieri in Italia: Prospettiva temporale* (p. 459). Atti del Congresso Nazionale delle Sezioni AIP – Associazione Italiana di Psicologia, Chieti, 20-23 Settembre. Torino: Espress Edizioni. Poster.
50. Chayinska, M., & **Mari, S.** (2012). *Acculturation experiences of foreign students in Italy in the context of time perspective*. 9th National Convention S.I.P.CO, Società Italiana di Psicologia di Comunità Milan, 27-29 September. **Premio Poster 2012** - Associazione CE.S.S. Centro Siciliano Sturzo.
51. Fiorentino, D., **Mari, S.**, & Bagozzi, R. P. (2011). *Consumatori responsabili e consumatori convenzionali: Quali valori contraddistinguono i diversi tipi di consumo?* Congresso Nazionale AIP - Sezione di Psicologia per le Organizzazioni, Milano, 13-14 Ottobre. Poster.
52. Holzer, T, **Mari, S.**, & Volpato, C. (2011). *Clima di pari opportunità e atteggiamenti organizzativi: Uno studio nelle Forze Armate Italiane*. Congresso Nazionale AIP - Sezione di Psicologia per le Organizzazioni, Milano, 13-14 Ottobre. Poster.
53. Gabbiadini, A., Volpato, C., Durante, F., Andrighetto, L., & **Mari, S.** (2011). *Le immagini degli altri: Processi di delegittimazione nel passato e nel presente*. Passato Presente Convegno internazionale – Razzismo, pregiudizio etnico e xenofobia in Italia: prospettive teoriche e di ricerca empirica, Torino, 11-12 Marzo. Presentazione orale.
54. Andrighetto, L., Durante, F., Gabbiadini, A., **Mari, S.**, & Volpato, C. (2011). *“Italiani brava gente”: I pregiudizi degli italiani tra passato e presente*. Passato Presente Convegno internazionale – Razzismo, pregiudizio etnico e xenofobia in Italia: prospettive teoriche e di ricerca empirica, Torino, 11-12 Marzo. Presentazione orale.

55. Andrighetto, L., **Mari, S.**, Behluli, B., Durante, F., Gabbiadini, A., & Volpato, C. (2010). *Strategie di riduzione della "competitive victimhood" in Kosovo: Il ruolo del contatto indiretto e dell'identificazione con un common-ingroup*. X Congresso Nazionale AIP - Sezione di Psicologia Sociale, Torino, Settembre. Presentazione orale.
56. Arzenton, V., Tiozzo, B., **Mari, S.**, Magaudda, P., Lucchino, A., & Ravarotto, L. (2009). *Sicurezza alimentare: Percezioni e comportamenti a confronto per un'efficace comunicazione del rischio (Triveneto, 2008)*. V Workshop Nazionale di Epidemiologia Veterinaria "L'epidemiologia veterinaria di fronte ai cambiamenti naturali e sociali che influenzano la salute", Torino, 10-11 Dicembre. Presentazione orale.
57. Andrighetto, L., **Mari, S.**, Gabbiadini, A., Durante, F., & Volpato, C. (2009). *Il peso del passato: sentimenti di colpa e vergogna collettiva nell'evocazione del colonialismo italiano*. IX Congresso Nazionale AIP - Sezione di Psicologia Sociale, Cagliari, 14-16 Settembre. Presentazione orale.
58. Ravarotto, L., Capozza, D., Favara, I., **Mari, S.**, & Trifiletti, E. (2009). *Messaggi affettivi versus messaggi cognitivi nelle comunicazioni relative alla salute*. IX Congresso Nazionale AIP della Sezione di Psicologia Sociale, Cagliari, 14-16 Settembre.
59. **Mari, S.** (2007). *Modelli esplicativi di intenzioni condivise* (pp. 156-157). VIII Congresso Nazionale AIP della Sezione di Psicologia Sociale, Cesena, 24-26 Settembre. **Best poster award 2007.**
60. **Mari, S.** (2006). *Models of intentions and behavior* (Doctoral dissertation). VII Congresso Nazionale AIP della Sezione di Psicologia Sociale, Genova, 18-20 Settembre. **Best PhD Dissertation Award 2006.**
61. **Mari, S.**, & Capozza D. (2006). *Smettere di fumare: Modelli di previsione di intenzioni in giovani adulti*. VII Congresso Nazionale della Società Italiana di Psicologia della Salute – Promuovere benessere con persone gruppi comunità. Cesena, 28-30 Settembre. Poster.
62. Capozza, D., Hichy, Z., **Mari, S.**, Barrette, G., & Bourhis, R. Y. (2004). *Versione italiana della Host Community Acculturation Scale* (pp. 329-330). VI Congresso Nazionale AIP della Sezione di Psicologia Sociale, Sciacca, 22-24 Settembre. Poster.
63. **Mari, S.** (2004). *Psicologia della salute: Intenzioni di diminuire o smettere di fumare*. Convegno di presentazione dell'attività di ricerca dei dottorandi del XVIII ciclo della Macroarea 4 (Medicina e Chirurgia – Psicologia), Padova, 27 Ottobre. Presentazione orale.
64. **Mari, S.**, Falvo, R., & Vezzali, L. (2004). *La struttura delle credenze relative allo smettere o continuare a fumare in adolescenti* (pp. 272-274). VI Congresso Nazionale AIP della Sezione di Psicologia Sociale, Sciacca, 22-24 Settembre. Poster.
65. Bagozzi, R. P., Capozza, D., Falvo, R., Hichy, Z., & **Mari, S.** (2003). *Decisioni alimentari negli adolescenti: Verifica di modelli*. V Congresso Nazionale AIP della Sezione di Psicologia Sociale, Bari, 26-27 Settembre. Poster.

Invited talks

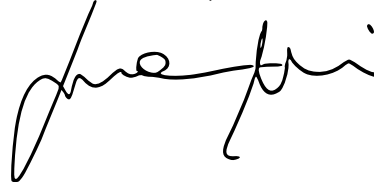
- **Mari, S.** (2017). *Facing scientific misinformation and conspiracy theories in the era of social media*. Panteion University of Social and Political Sciences, Athens , May 23rd.

- **Mari, S.** (2017). *Scientific misinformation and conspiracy theories in the digital era*. Café Humanist Event, “What are we talking about when talking about vaccine?”, IHEU – International Humanist and Etical Union & UAAR, Milan 16 June. <http://iheu.org/iheu-announces-first-new-series-events-cafe-humaniste/>
- **Mari, S.** & Zipeto, D. (2017). *VacciNO o VacciSi: Chi ha paura dei vaccini?*. “Open your mind” Event, University of Verona, 30 May.
- **Mari, S.** (2017). *When medicine gets sick: When pseudoscience works and infects society*, University of Milano.
- **Mari, S.** (2016). *Conspiracy theories and decline in institutional trust: The impact of social media use in 11 democracies*. Research Networking event ‘The Social Psychological Underpinning of Digital Influence across Cultures’, Keele University, 5 July.
- **Mari, S.** (2013). *Communication and work organization: Promoting healthy organizations. Effects of organizational climate and equal opportunity climate*. Seminar organized by the Equal Opportunity Committee Veneto Region, Venice, February 28.
- **Mari, S., Volpato, C., & Holzer, T.** (2011). *Equal opportunity climate and organizational outcomes: A research in the Italian Armed*. Italian Ministry of Defence Congress at the XXIV International Book Salon, Torino May 14.
- **Mari, S. & Trifiletti, E.** (2010). *How can we promote healthier lifestyles?* Convention of Basilicata Region on Young Obesity, Matera, May.
- **Mari, S. & Capozza, D.** (2007). *Workshop on the results of the IZS VE 18/04*. Istituto Zooprofilattico Sperimentale of Trento and Pordenone, October.

Media coverage

- TEcnology.org: <http://www.technology.org/2014/05/14/overweight-children-deemed-less-competent-study-shows/>
- Participation at the TV Talk Show Primo Tempo, Class News Msnbc, 7/12/2010, as expert of Mediterranean diet
- Interview at the Newspaper City, 6/10/2010.

Silvia Mari, PhD



Milano, 5th January 2018