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Laura Macchi

CURRICULUM VITAE

Laura Macchi is full professor of Psychology of Thinking and Decision Making and she is Coordinator of the Ph.D. in Psychology at the Department of Psychology - University of the Studies Milano-Bicocca in Milano (Italy).

She carried out experimental studies about probabilistic reasoning and decision-making, insight problem solving, and pragmatics. She developed, in collaboration with M. Bagassi and G. Mosconi, a *pragmatic approach* to the study of thinking in numerous articles and in her 2003 book "Thinking: Psychological Perspectives on Reasoning, Judgment and Decision Making" (in collaboration with D.J. Hardman). She was co-editor of a special issue on "Dual Process theories of human thought: the debate" (*Mind and Society*, 2012), and of a special issue on "Insight and Creative Problem Solving" (*Thinking & Reasoning*, 2013), and she is co-editor of the book "Human rationality. Thinking thanks to constraints", in preparation for MIT Press.

DATE OF BIRTH: November 13, 1961

Education and Diplomas

1992: PhD. in Cognitive Psychology and Psycholinguistics, University of Milano

Doctoral dissertation entitled: *Il ragionamento probabilistico: ruolo delle euristiche e della pragmatica (Probabilistic reasoning: the role of heuristics and pragmatics)*, Supervised by Professor Giuseppe Mosconi

1988: Specialization Degree in Psychology, University of Milano (70/70 *cum laude*)

1985: *Laurea* in Philosophy, University of Milano (110/110 *cum laude*).

Post Doctoral Fellowship

1993-1995: Institute of Psychology, University of Milano.

Employment

- Full professor of General Psychology, University of the Studies of Milano-Bicocca, Milano, 2002-Present
- Coordinator of the Degree in Psychological Sciences and Techniques, Faculty of Psychology at the University of the Studies Milano-Bicocca, Milano, 2009-2012.
- Coordinator of the Ph.D. in Psychology at the Department of Psychology at the University of the Studies Milano-Bicocca, Milano, 2012-
- Associate professor of General Psychology, University of the Studies Milano-Bicocca, Milano, 2000-2002
- Researcher in General Psychology, University of the Studies Milano-Bicocca, Milano, 1995-2000
- Visiting researcher at the Department of Psychology, University of California, Berkeley (Prof. D. Kahneman), October-November 1990
- Visiting researcher at the Psychology Department, City of London Polytechnic, (Prof. P. Ayton), June-September 1991

GRANTS AND CONTRACTS

1983-1985 Borsa di studio biennale del Comune di Milano in collaborazione con L'Università degli Studi di Milano

2001 Ragionamento probabilistico e fattori pragmatici nella decision making legale - Responsabile della Ricerca: Prof. Giuseppe Mosconi (PRIN)

2002 Approccio pragmatico e teoria dei modelli mentali a confronto nello studio di problemi di ragionamento probabilistico e deduttivo - Responsabile Scientifico della Ricerca: Prof. Giuseppe Mosconi (F.A.R.)

2003 Fattori cognitivi e affettivi nella presa di decisione medica: outcome effect, focusing effect, base rate fallacy, anticipated emotions e accountability nelle scelte diagnostiche e terapeutiche - Responsabile Scientifico della Ricerca: Prof. ssa Laura Macchi (F.A.R.)

2004 La fallacia dell'intersezione (conjunction fallacy): errore di ragionamento o artefatto sperimentale? - Responsabile Scientifico della Ricerca: Prof. ssa Laura Macchi (F.A.R.)

2005 La pseudodiagnosticità: l'influenza dei fattori pragmatici, il ruolo dell'effetto rarità, della sensibilità all'informatività degli indizi, e di alcune strategie euristiche - Responsabile Scientifico della Ricerca: Prof. ssa Laura Macchi (F.A.R.)

2006 Un approccio pragmatico allo studio del ratio bias - Responsabile Scientifico della Ricerca: Prof. ssa Laura Macchi (F.A.R.)

2007 Teorie del processo duale e approccio pragmatico nello studio del ragionamento: modelli teorici e aspetti metodologici a confronto - Responsabile Scientifico della Ricerca: Prof. ssa Laura Macchi (F.A.R.)

EDITORIAL RESPONSIBILITIES

Member of the editorial committee of *Mind & Society*

Reviewer of the following international journals:

Acta Psychologica

Behavioral & Brain Sciences

Behavioral & Brain Sciences, PSYCOLOQUI

Cahiers de Psychologie Cognitive-Current Psychology of Cognition

Cognition

Contemporary Psychology

Memory & Cognition

Organizational Behaviour and Human Decision Processes

Psychological Science

The European Journal of Cognitive Psychology

The Quarterly Journal of Experimental Psychology

MEMBERSHIPS IN SCIENTIFIC AND PROFESSIONAL SOCIETIES

Istituto Lombardo Accademia di Scienze e Lettere

European Association for Decision Making EADM

Behavioral and Brain Sciences Associates

Associazione Italiana Psicologi

Judgment and Decision Making Society

Subjective Probability, Utility and Decision Making Society

LaSCoMES (Laboratory of Cognitive, Methodological and

Socio-Economic Sciences)-University of Milano-Bicocca

CISEPS (Center for Interdisciplinary Studies in Economics,

Psychology and Social Sciences)- University of Milano-Bicocca

RESEARCH INTERESTS

Experimental studies about creativity, problem-solving, decision-making.

Reasoning and pragmatics

Probabilistic reasoning and behavioural decision-making

Heuristics and biases in probability judgement;

Problem solving and creativity, and cognitive unconscious

Dual-process theories of reasoning

Children pragmatic competence

Children reasoning and decision making

INVITED LECTURES

Macchi, L. e Mosconi, G., *Biases in reasoning and thinking* (International Workshop), University of Padua, Department of Psychology, June 1991.

Macchi, L. e Mosconi, G., Workshop on *Judgement et raisonnement*, "Biases in reasoning", Université de Provence, Aix, October 1992.

Macchi, L., European Summer School on *Reasoning and Decision Making*, Siena, June 1995.

Koehler, J.J. & Macchi, L., *American Psychological Association Meeting*, "The impact of statistical frame on judgments about DNA evidence", Chicago, IL, August 1997.

Macchi, L.. "Critical considerations on Mental Models Theory of probabilistic reasoning" Workshop of the European Science Foundation on *Cognitive theory of social action*, Turin, June 1998.

Macchi, L.. "The partitive formulation of probability". Workshop of the European Science Foundation on *Probabilistic Reasoning and Decision Making*, Milan, February 1999.

Macchi, L., "Categories, Belief and Social Action", Colloquium on *Philosophy, Mind & Society*, Turin, 1999.

Macchi, L. "Probabilistic reasoning and natural language". Sixth Workshop of the European Science Foundation on *Natural and Cultural Bases of Human Inference*. Parigi, Université de Paris-Sorbonne, June 2001.

L. Macchi, *Biased communication and misleading intuition of probabilities*, International Workshop on "Intuition and affect in risk perception and decision making", Bergen, Novembre 2006.

L. Macchi, *Communication and decision making*, 9th International Workshop on Decision making, CEREBES, Erfurt, July, 2009.

L. Macchi, *Pragmatics, psycho-rhetorical approach and the dual process theory debate*. International Conference "At the Intersection of Logic, Probability and Pragmatics. Un hommage à Guy Politzer", Institut Nicod & Lab. sur langage, cerveau et cognition, Lyon, 2011.

L. Macchi, *The retrieved psychological wholeness. Dialectic among scientific instances and humanistic views*. International Conference on *Humanities in the 21th Century: Human sciences in Italy since Unification: historical and methodological dynamics*- Institute of Italian Culture of New York, February 2012.

L. Macchi, *Commemorazione del m.e. prof. Giuseppe Mosconi*. Istituto Lombardo di Scienze e Lettere, Milan, June 2012.

L. Macchi, as Discussant - Evans J. *Exploring the two minds hypothesis* Herbert Simon Society, Trento, September 2012.

L. Macchi, *The nudge. Medical decision making*. Fondazione Rosselli, Turin, 19 February, 2013.

L. Macchi, *The interpretative function of thinking in insight problem solving*, Ist Conference Herbert Simon Society- *Bounded Rationality Updated*, Columbia University, New York, Aprile 2013.

Conferences organized

Organizer of the International meeting on "Probabilistic reasoning and decision making", European Science Foundation Scientific Network, University of Milan-Bicocca, February 1999.

Co-organizer with Maria Bagassi, "Reasoning and Pragmatics" seminars, Department of Psychology of the University of Milan-Bicocca (2002-2005), held by Dan Sperber, Denis Hilton, Gloria Origgi, Guy Politzer, Konstantinos Hadjichristidis, David Hardman, Craig Fox.

Co-organizer for the Center For Interdisciplinary Studies In Economics, Psychology And Social Sciences- of the Workshop in honour of Daniel Kahneman, "Interdisciplinary Approaches to Social Contexts, Interactions and Individual Behavior", University of Milano-Bicocca, April 2005.

Co-organizer with Denis Hilton and Kraig McKenzie of the International meeting on "Reasoning and Pragmatics", Toulouse, July 2007.

Local organizer and symposium convener on "Ragionamento e teorie del processo duale: natura e ruolo delle capacità cognitive coinvolte nella soluzione di compiti di ragionamento", AIP, September, Catania 2011.

Publications

Book

L. Macchi, M. Bagassi, R. Viale (Eds) (2016). *Cognitive Unconscious and Human Rationality*. MIT Press, Cambridge.

D.J. Hardman e L. Macchi (Eds) (2004). *Thinking: Psychological Perspectives on Reasoning, Judgment and Decision Making*. Wiley: London.

Bagassi, M., Macchi, L. e Serafini, M.G. (a cura di) (2001). *Discorsi e Pensieri. Scritti in onore di Giuseppe Mosconi*. Il Mulino, Bologna.

Macchi, L. (1994), *Il ragionamento probabilistico: ruolo delle euristiche e della pragmatica*, La Nuova Italia, Firenze.

Refereed journal articles

Bagassi, M., Macchi L. (2016). The Fundamental Interpretative Function and the Emergence of *Unconscious Analytic Thought*. In L. Macchi, M. Bagassi, R. Viale (Eds). *Cognitive Unconscious and Human Rationality*. MIT Press, Cambridge.

Gilhooly, K., Macchi, L., Ball, L. (Eds) (2015), Special Issue: Creativity and Insight Problem Solving. *Thinking & Reasoning*, 21, 1.

Macchi, L. & Bagassi M. (2015). When analytic thought is challenged by a *misunderstanding*. *Thinking & Reasoning*, 21, 1, 147-164.

Macchi, L., Bagassi M. (2014). The Interpretative Heuristic in insight problem solving, *Mind & Society* 13, 1, 97-108.

L. Macchi, D. Over, & R. Viale, (2012). Special issue on: Dual Process theories of human thought: the debate- Preface, *Mind & Society*, 11, 1-2.

Macchi, L., & Bagassi, M. (2012). Intuitive and analytical processes in insight problem solving: a psycho-rhetorical approach to the study of reasoning. *Mind & Society*, 11, 53-67. - ISSN: 1593-7879 EISSN: 1860-1839

Passerini, G., Macchi, L., & Bagassi, M. (2012). A methodological approach to ratio bias. *Judgment and decision making*, 7(5), 602-617. - ISSN: 1930-2975

D'Addario, M., & Macchi, L. (2012). Pseudodiagnosticity: The Role of the Rarity Factor in the Perception of the Informativeness of Data. *Psychology*, 3(6), 489-493. - ISSN: 2152-7180

Macchi, L., Bagassi, M., & D'Addario, M. (2009). Psicologia della comunicazione e processi decisionali. In N. Olivero, & V. Russo (a cura di), *Manuale di psicologia dei consumi*. - ISBN: 978-88-386-2852-8

Koehler, J.J., & Macchi, L. (2009). Comments on "Getting Scarred and Winning Lotteries: Effects of Exemplar Cuing and Statistical Format on Imagining Low-Probability Events," by Newell, Mitchell, and Hayes (2008). *Journal of Behavioral Decision Making*, 22(5), 523-527. - ISSN: 0894-3257 EISSN: 1099-0771

Bagassi, M., D'Addario, M., Macchi, L., & Sala, V. (2009). Children's acceptance of underinformative sentences: The case of some as a determiner. *Thinking & Reasoning*, 15(2), 211-235. - ISSN: 1354-6783 EISSN: 1464-0708

- Macchi, L., Bagassi, M., & D'Addario, M. (2008). Psicologia della comunicazione e processi decisionali. In A. Antonietti, & M. Balconi (a cura di), *Mente ed economia : Come psicologia e neuroscienze spiegano il comportamento economico* (pp. 227-240). Bologna : Mulino. - ISBN: 978-88-15-12173-8
- Macchi, L., & Bagassi, M. (2007). The underinformative formulation of conditional probability. *The Behavioral and Brain Sciences*, 30(3), 274-275. - ISSN: 0140-525X EISSN: 1469-1825
- Bagassi, M., & Macchi, L. (2007). The "vanishing" of the disjunction effect by sensible procrastination. *Mind & Society*, 6(1), 41-52. - ISSN: 1593-7879 EISSN: 1860-1839
- Sala, V., Macchi, L., Bagassi, M., & D'Addario, M. (2006). I bambini sono davvero "più logici" degli adulti? Il caso del quantificatore "Alcuni". *Giornale Italiano di Psicologia*, 2006(3), 559-582. - ISSN: 0390-5349
- Bagassi, M., & Macchi, L. (2006). Pragmatic Approach to Decision Making under Uncertainty: the Case of the Disjunction Effect. *Thinking & Reasoning*, 12(3), 329-350. - ISSN: 1354-6783 EISSN: 1464-0708
- Macchi, L., & Bagassi, M. (2006). Probabilistic Reasoning and Natural Language. In R. Viale, D. Andler, & L.A. Hirschfeld (a cura di), *Biological and Cultural Bases of Human Inference* (pp. 223-240). Lawrence Erlbaum Associates. - ISBN: 978-0-8058-5395-7
- Politzer, G., & Macchi, L. (2005). The representation of the task: The case of the Lawyer-Engineer. In V. Girotto, & P.N. Johnson-Laird (a cura di), *The shape of reason* (pp. 119-135). New York : Psychology press. - ISBN: 1-84169-344-8
- Macchi, L. (2004). The Partitive Conditional Probability. In: Hardman, D. & Macchi, L. (Eds.) (2004), *Thinking: Psychological Perspectives on Reasoning, Judgment and Decision Making*. John Wiley & Sons, Chichester, pp. 165-188.
- Koehler, J.J., & Macchi, L. (2004). Thinking about low-probability events - An exemplar-cuing theory. *Psychological Science*, 15(8), 540-546. - ISSN: 0956-7976 EISSN: 1467-9280
- Macchi, L., Bagassi, M. (2004). Probabilistic Reasoning and Natural Language. In: R. Viale and D. Andler, Lawrence Hirschfeld (eds). *Natural and Cultural Bases of Human Inference*. Lawrence Erlbaum Associates.
- Macchi, L., Fasolo, B., Bagassi, M., & D'Addario, M. (2002). Ragionamento probabilistico ed effetti del tipo di ricerca di informazioni nel giudizio medico. In L. Savadori, P. Cherubini, & N. Bonini (a cura di), *Decisione e Ragionamento in ambito medico*.
- Mosconi, G. and Macchi, L. (2001). Overview on decision making. In V. Cantoni, V. Di Gesù, A. Setti and D.Tegolo (Eds), *Human and Machine Perception 3: Thinking, Deciding, and Acting*. Kluwer Academic/Plenum Publishers, New York and London, pp. 67-80.
- Mosconi, G. and Macchi, L. (2001). The role of pragmatic rules in the conjunction fallacy, *Mind & Society*, vol. 2, n.1.
- Macchi, L. (2000). Partitive formulation of information in probabilistic problems: Beyond heuristics and frequency format explanations. *Organizational Behavior and Human Decision Processes*, 82(2), 217-236. - ISSN: 0749-5978 EISSN: 1095-9920
- Macchi, L., Osherson, D., & Krantz, E.H. (1999). A note on Superadditive probability judgment. *Psychological Review*, 106(1), 210-214. - ISSN: 0033-295X EISSN: 1939-1471
- Politzer, G., Macchi, L. (1999). Reasoning and Pragmatics. *Mind & Society*, 1 (1), 73-94.
- Macchi, L., Mosconi, G. (1998). Computational features vs frequentist phrasing in the base-rate fallacy. *Swiss Journal of Psychology*, 57 (2), 79-85.

Macchi, L. (1997). Pragmatically before ecologically valid tasks. *Behavioral and Brain Sciences*, 20, 4, 778-779.

Macchi, L. (1997) "Biases in probabilistic reasoning: heuristics, frequentist phrasing and pragmatic factors", in R.Viale (Ed.), *Cognitive economics*, Quaderni Lascomes, n. 1, Università Bocconi, 89-97.

Macchi, L. (1995). Pragmatic aspects of the base-rate fallacy. *The Quarterly journal of experimental psychology. A, Human experimental psychology*, 48(1), 188-207. - ISSN: 0272-4987 EISSN: 1464-0740

Macchi, L. (1994). On expression and comprehension of probabilistic information. *Behavioral & Brain Sciences, PSYCOLOQUI*, 4(11), 5 March, Princeton.

Conferences

Macchi, L. (1991) The role of discourse structure in probabilistic reasoning, Relazione presentata al *2nd Alpe Adria Symposium of Psychology*, Trieste, 30 maggio/1 giugno.

Macchi, L. (1991) Base-rate use in probabilistic reasoning, Relazione presentata al *13th Research Conference on Subjective Probability, Utility and Decision Making*, Fribourg, 18-23 agosto

Macchi, L. e Mosconi, G. (1991) La conjunction fallacy: ragionamento probabilistico e regole del linguaggio naturale, Relazione presentata al *X Congresso Nazionale della Divisione Ricerca di Base in Psicologia*, Ravello, ottobre.

Macchi, L. (1991) La base-rate fallacy: the role of cognitive heuristics and of discourse organization, Relazione presentata al *Judgment and Decision Making Meeting*, San Francisco, 24-25 novembre.

Macchi L. (1992) The role of discourse organization in the base-rate fallacy, Relazione presentata al *XXV International Congress of Psychology*, Bruxelles, 19-24 luglio.

Macchi, L. e Mosconi, G. (1992) The role of Psychorhetorical Rules in the Conjunction Fallacy, Relazione presentata al *Judgment and Decision Making Meeting*, St.Louis, 15-16 novembre.

Macchi, L. e Girotto V. (1993) Conditional probabilities and the three boxes problem, relazione presentata al *SPDUM 14*, Aix-en-Provence, 22-26 agosto.

Macchi, L. (1993) Base-rate fallacy e familiarità del contenuto, Relazione presentata al *XII Congresso Nazionale della Divisione Ricerca di Base in Psicologia*, Roma, ottobre.

Macchi, L. e Girotto V. (1994) Probabilistic reasoning with conditional probabilities: the three boxes problem, relazione presentata al *Society for Judgment and Decision Making 1994 Annual Meeting*, St Louis, 12-14 novembre. (pubblicato su *Judgment/Decision Making*, vol. XIII, 4, 1994).

Mosconi, G., Bagassi, M. e Macchi, L. (1995) Effetto disgiunzione: ragioni poco chiare o ragioni incompatibili? Relazione presentata al *Congresso Nazionale della Divisione Ricerca di Base in Psicologia*, Cesena, settembre.

Macchi, L., Legrenzi, P. e Osherson, D. (1995) Super-additivita' nel contesto dell'*ignoranza incompetente*. Relazione presentata al *Congresso Nazionale della Divisione Ricerca di Base in Psicologia*, Cesena, settembre.

Macchi, L., Legrenzi, P. & Osherson, D. (1995) Super-additivity in the context of "incompetent ignorance". Relazione presentata al *SPDUM 15*, Jerusalem, 20-24 agosto.

Macchi, L., Osherson, D. & Legrenzi, P. (1995) Super-additivity with complementary pairs of hypotheses. Relazione presentata al *Society for Judgment and Decision Making 1995 Annual Meeting*, Los Angeles, 11-13 novembre.

Macchi, L. (1996). Base-rate fallacy: heuristics, frequentist phrasing and pragmatic factors. Relazione presentata al *Society for Judgment and Decision Making 1996 Annual Meeting*, Los Angeles, 11-13 novembre.

Macchi, L. & Mosconi, G. (1996). Considerazioni critiche sulla teoria "frequentistica" nel ragionamento probabilistico. Relazione presentata al *Congresso Nazionale della Sezione di Psicologia Sperimentale*, Capri, settembre.

Mosconi, G. & Macchi, L. (1996). Pragmatics factors in the conjunction fallacy. Relazione presentata alla *3th International Conference on Thinking, University College London*, 29-31 Agosto.

Mosconi, G., Bagassi, M., Macchi, L. e Serafini, M.G. (1997). Mancata conferma dell'effetto disgiunzione nelle scelte in condizione di incertezza. Relazione presentata al *Congresso Nazionale della Sezione di Psicologia Sperimentale*, Capri, settembre.

Macchi, L. (1998). La formulazione partitiva delle informazioni nei problemi probabilistici. Relazione presentata al *Congresso Nazionale della Sezione di Psicologia Sperimentale*, Firenze, settembre.

Koehler, J.J. & Macchi, L. (1998). *Society for Judgment and Decision Making*, "When are jurors impressed by probabilistic evidence?", Dallas, TX, 23 Novembre.

Hadjichristidis, C., Macchi, L., Bagassi, M., D'Addario, M., & Lorenzini, S. (2011). Una domanda da 300000 euro: pensare tanto può aumentare gli errori. Intervento presentato a: XVII CONGRESSO NAZIONALE AIP DELLA SEZIONE DI PSICOLOGIA SPERIMENTALE, Catania.

Hadjichristidis, C., Macchi, L., Bagassi, M., D'Addario, M., & Lorenzini, S. (2010). Commento alla teoria del doppio processo di Kahneman: Il monitoraggio può aumentare gli errori. Intervento presentato a: AIP - Congresso Nazionale di Psicologia Sperimentale, Bologna.

Hadjichristidis, C., Macchi, L., Bagassi, M., D'Addario, M., & Lorenzini, S. (2010). On Kahneman's two system view: Monitoring can lead to errors. Intervento presentato a: Workshop "Communication and Decision", Università Cattolica, Milano.

D'Addario, M., Manfroi, A., Bagassi, M., & Macchi, L. (2009). Affect e percezione del rischio: il ruolo del formato statistico. Intervento presentato a: AIP- Congresso Nazionale di Psicologia Sperimentale, Chieti.

Macchi, L., Bagassi, M., Passerini, G., D'Addario, M., & Sala, V. (2009). Misleading communication and biased evaluation of probabilities: The case of the ratio bias. Intervento presentato a: Society for Judgment and Decision Making 30th Annual Conference, Boston.

D'Addario, M., Manfroi, A., Passerini, G., Bagassi, M., & Macchi, L. (2009). Risk Perception, Affect and Statistical format effects. Intervento presentato a: SPUDM 22, 22nd Research Conference on Subjective Probability, Utility, and Decision Making, Rovereto.

Hadjichristidis, C., Macchi, L., Lorenzini, S., Bagassi, M., & D'Addario, M. (2009). On Kahneman's 2 system view: Monitoring can lead to errors. Intervento presentato a: SPUDM 22 - Subjective Probability, Utility and Decision Making Conference, Rovereto.

Bagassi, M., D'Addario, M., Macchi, L., & Sala, V. (2009). Children's acceptance of underinformative sentences: the case of some as a determiner. Intervento presentato a: Rovereto Workshop on Cognition and Evolution, Rovereto.

D'Addario, M., Manfroi, A., Sala, V., Passerini, G., Bagassi, M., & Macchi, L. (2008). Risk perception and Affect: statistical formats and different interpretations. Intervento presentato a: 2008 SJDM (Society for Judgment and Decision Making) Annual Conference, Chicago.

Bagassi, M., Macchi, L., D'Addario, M., & Sala, V. (2008). Children's interpretation of some as a determiner in underinformative sentences. Intervento presentato a: International Conference on Thinking, Venezia.

Passerini, G., Sala, V., Macchi, L., Bagassi, M., & D'Addario, M. (2008). Biased communication and misleading intuition of probabilities. Intervento presentato a: Rationality and irrationality in decision making: The role of intuition and emotion, Milano.

D'Addario, M., Manfroï, A., Moizio, A., Sala, V., Passerini, G., & Macchi, L. (2008). Risk perception and Affect: when percentages and frequencies tell different things. Intervento presentato a: Rationality and irrationality in decision making: the role of intuition and emotion, Milano.

Sala, V., Passerini, G., Macchi, L., Bagassi, M., & D'Addario, M. (2007). The role of Attractiveness of the Stimuli in the Sunk Cost Effect in Children. Intervento presentato a: 2007 SJDM (Society for Judgment and Decision Making) Annual Conference, Long Beach.

Passerini, G., Sala, V., D'Addario, M., Macchi, L., & Bagassi, M. (2007). A pragmatic approach to the Ratio Bias. Intervento presentato a: 2007 SJDM (Society for Judgment and Decision Making) Annual Conference, Long Beach.

D'Addario, M., Macchi, L., Bagassi, M., Passerini, G., & Sala, V. (2007). A critical analysis on pseudodiagnosticity. Intervento presentato a: 2007 SJDM (Society for Judgment and Decision) Making Annual Conference, Long Beach.

Sala, V., Passerini, G., Macchi, L., Bagassi, M., & D'Addario, M. (2007). Il ruolo dell'attrattività dello stimolo nell'effetto Sunk Cost in età evolutiva. Intervento presentato a: AIP-Congresso Nazionale di Psicologia Sperimentale, Como.

D'Addario, M., Macchi, L., Bagassi, M., Passerini, G., & Sala, V. (2007). The influence of rarity and expertise on pseudodiagnosticity. Intervento presentato a: SPUDM 21, 21st Research Conference on Subjective Probability, Utility, and Decision Making, Varsavia.

Sala, V., Passerini, G., Macchi, L., Bagassi, M., & D'Addario, M. (2007). Sunk Cost Effect in children. Intervento presentato a: SPUDM 21, 21st Research Conference on Subjective Probability, Utility, and Decision Making, Varsavia.