

# **CURRICULUM VITAE**

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## **BRIEF CV OVERVIEW**

**Biography** (Date of Birth: 24/01/1963).

I have graduated from the University of Rome, Italy, in 1989 with a degree in Psychology. In 1993, I have completed my Ph.D with a work entitled “A circumplex hierarchical approach to taxonomies of personality characteristics” at the University of Rome La Sapienza, Department of Psychology. Following this, I have been research fellow in Psychometrics for two years at the Department of Social and Developmental Psychology, University of Rome La Sapienza, before becoming Researcher (equivalent to Lecturer) in the same Department in 1995. In September 1998 I have moved to the United Kingdom where I was a Lecturer in Social Psychology at the Department of Psychology of the University of Leicester. I have joined the Department of Psychology at the University of Essex as Senior Lecturer in October 2000 and subsequently as a Reader (2003) and then as a Professor (2006). From October 2006, I am at the Department of Psychology of the University of Milan-Bicocca with a chair in Psychometrics. I am currently Head of the Department of Psychology (until 30<sup>th</sup> September 2017).

## **Research interests and outputs**

My various research interests span the fields of personality and social psychology, with a keen eye on methodological and psychometric issues. They are part of a broader interest in attitudes, personality traits, individual differences, social cognition, and in the factors that underlie evaluation and motivation and influence behaviour.

A main longstanding research interest is in developing, applying, and testing models of decision making within the tradition of attitude theory and social cognition, with a recent focus on the measurement and the interplay between implicit and explicit attitudes and on the moderators of their predictive validity. A related research interest is on behavioural change as generated by using social psychological intervention frameworks (e.g., goals, social norms).

I have pursued a line of research also on evaluative learning paradigms as a means to change implicit and explicit attitudes, with behavioural implications. In particular, one such paradigms (Self-Referencing task) proved successful in several studies to change implicit and explicit attitudes towards a range of targets, including consumer brands and goods and social groups, and led to the documentation of a new learning principle (intersecting regularities).

In personality, a longstanding research interest is on general taxonomies of broad personality dimensions (so-called Big Five and Big Six) and on the development and application of measures broadly linked to prosocial and moral behaviour. Recent interests focus on the role of individual differences in automatic behaviour, as reflected by the Gatekeeper model proposed some years ago which can be understood as an instance of a broader dynamic situation-person interaction perspective, and on the interplay between processes and structure within personality. This last research interest has recently lead to the use of network analysis as a statistical and theoretical tool to model the dynamics and change of personality structure. Finally, I am occasionally involved in studies and validation of specific measures of personality dimensions.

My background in applied Psychometrics and quantitative research methodology is the cornerstone supporting all theoretical interests. Most statistical methods are applied and refined depending on the specific needs. I have expertise in factor analysis and structural equation models, but I am confident with several other statistical methods. I have also focused the attention to the psychometric challenges

linked to the development and validation of implicit measures of attitudes and personality. Finally, I have been involved in a number of recent contributions related to the reproducibility of scientific findings.

Besides these lines of research, given my broad and eclectic scientific interests, I am involved in a number of other research projects and international collaborations on a range of topics and domains.

### SUMMARY BIBLIOMETRIC INDICES

(Source: Google Scholar). h-index = 46; citations: 10411

(Source: Scopus). h-index = 34; citations: 4741

### PUBLICATION LIST

#### Books and Chapters in books

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99. Orbell, S., **Perugini**, M., & Rakow, T. (2004). Individual differences in sensitivity to health communications: Considerations of future consequences. *Health Psychology*, *23*, 388-396.
100. Ashton, M.C., Lee, K., **Perugini**, M., Szarota, P., De Vries, R.E., Di Blas, L., Boies, K., & De Raad, B. (2004). A Six-Factor structure of personality-descriptive adjectives: Solutions from psycholexical studies in seven languages. *Journal of Personality and Social Psychology*, *86*, 356-366.
101. **Perugini**, M., & Bagozzi, R.P. (2004). The distinction between desires and intentions. *European Journal of Social Psychology*, *34*, 69-84.
102. **Perugini**, M. (2003). The personality continuum and consumer behavior [book review]. *The Journal of Socio-Economics*, *32*, 589-591.
103. Hendriks, J., **Perugini**, M., Angleitner, A., Ostendorf, F., Johnson, J., De Fruyt, F., Hřebíčková, M., Kreitler, S., Murakami, T., Bratko, D., Conner, M., Nagy, J., Rodríguez-Fornells, A., & Ruisel, I. (2003). The Five-Factor Personality Inventory: Cross-cultural generalizability across 13 countries. *European Journal of Personality*, *17*, 347-373.
104. **Perugini**, M., Gallucci, M., Presaghi, F., & Ercolani, A.P. (2003). The personal norm of reciprocity. *European Journal of Personality*, *17*, 251-283.
105. **Perugini**, M. (2003). Second-order indeterminacy. *Behavioral and Brain Sciences*, *26*, 171-172.
106. Gallucci, M., & **Perugini**, M. (2003). Information seeking and reciprocity: A transformational analysis. *European Journal of Social Psychology*, *33*, 473-495.
107. Di Blas, L., & **Perugini**, M. (2002). L'approccio psicolessicale nella lingua italiana: Due studi tassonomici a confronto (The psycholexical approach in Italian language: Comparison among two taxonomic studies). *Giornale Italiano di Psicologia*, *29*, 67-93.
108. **Perugini**, M. (2002). What is an altruistic action? *Behavioral and Brain Sciences*, *25*, 270-271.
109. **Perugini**, M., Bonnes, M., Aiello, A., & Ercolani, A.P. (2002) Il modello circonflesso delle qualità affettive dei luoghi: Sviluppo di uno strumento valutativo Italiano (The circumplex model of affective quality of places: Development of an Italian measurement tool). *TPM (Testing, Psicometria, Metodologia)*, *9*, 131-152.
110. **Perugini**, M., & De Raad, B. (2001). Editorial: Personality and Economic Behaviour. *European Journal of Personality*, *15*, S1-S4.
111. **Perugini**, M., & Gallucci, M. (2001). Individual differences and social norms: The distinction between reciprocators and prosocials. *European Journal of Personality*, *15*, S19-S35.
112. Leone, L., **Perugini**, M., Bagozzi, R., Pierro, A., & Mannetti, L. (2001) Construct validity and generalizability of the Carver-White Behavioural Inhibition System/Behavioural Activation System scales. *European Journal of Personality*, *15*, 373-390.
113. **Perugini**, M., & Bagozzi, R. (2001). The role of desires and anticipated emotions in goal-directed behaviours: Broadening and deepening the Theory of Planned Behaviour. *British Journal of Social Psychology*, *40*, 79-98.
114. Leone, L., & **Perugini**, M. (2000). Tentare di studiare (Trying to study). *Giornale Italiano di Psicologia*, *27*, 757-788.
115. **Perugini**, M., & Conner, M.T. (2000). Predicting and understanding behavioral volitions: The

- interplay between goals and behaviors. *European Journal of Social Psychology*, 30, 705-731.
116. Gallucci, M., & **Perugini**, M. (2000). An experimental test of a game-theoretical model of reciprocity. *Journal of Behavioral Decision Making*, 13, 367-389.
117. **Perugini**, M., Gallucci, M., & Livi, S. (2000). Looking for a simple Big Five factorial structure in the domain of adjectives. *European Journal of Psychological Assessment*, 16, 87-97.
118. Bonaiuto, M., Aiello, A., **Perugini**, M., Bonnes, M. & Ercolani, A.P. (1999). Multidimensional perception of residential environment quality and neighbourhood attachment in the urban environment. *Journal of Environmental Psychology*, 19, 331-352.
119. Leone, L., **Perugini**, M., & Ercolani, A.P. (1999). A comparison of three models of attitude-behavior relationships in studying behavior domain. *European Journal of Social Psychology*, 29, 161-189.
120. Ercolani, A.P., Francescato, D., **Perugini**, M., & Bove, F. (1999). Gli effetti a lungo termine della separazione familiare: Adolescenti e giovani adulti di famiglie separate e unite a confronto (Long term effects of parents' separation: A comparison between adolescents and young adults of intact and separated families). *Eta' Evolutiva*, 62, 12-23.
121. **Perugini**, M., & Ercolani, A.P.. (1998). Validity of the Five Factor Personality Inventory (FFPI): An investigation in Italy. *European Journal of Psychological Assessment*, 14, 234-248.
122. Papa, F., **Perugini**, M., & Spedaletti, S. (1998). Psychological factors in virtual classroom situations: a pilot study for a model of learning through technological devices. *Behavior and Information Technology*, 17, 187-194.
123. De Raad, B., Di Blas, L., & **Perugini**, M. (1998). Two independently constructed Italian trait taxonomies: Comparisons within Italian and between Italian and Germanic languages. *European Journal of Personality*, 12, 19-41.
124. De Raad, B., **Perugini**, M., Hrebickova, M., & Szarota, P. (1998). The lingua franca of personality: taxonomies and structure. *Journal of Cross Cultural Psychology*, 29, 212-232.
125. Camaioni, L., Baumgartner, E., & **Perugini**, M. (1998). Validazione di uno strumento per rilevare le relazioni amicali tra bambini nella prima infanzia (Validation of a grid to detect friendship relations between 2-3 years old children). *Giornale Italiano di Psicologia*, 25, 101-121.
126. **Perugini**, M., & Ferlazzo, F. (1998). Il processo di valutazione di un articolo (How to evaluate a manuscript submitted for publication). *Giornale Italiano di Psicologia*, 25, 199-204.
127. **Perugini**, M., & Gallucci, M. (1997). A hierarchical faceted model of Big Five. *European Journal of Personality*, 11, 279-301.
128. De Raad, B., **Perugini**, M., & Szirmak, Z. (1997). In pursuit of a cross-lingual reference structure of personality traits: Comparisons between five languages. *European Journal of Personality*, 11, 167-185.
129. Gallucci, M., & **Perugini**, M. (1997). *A game-theoretic model of reciprocity in the Ultimatum game*. Proceedings of XXII IAREP Conference, vol. I, 433-453.
130. **Perugini**, M., & Leone, L. (1996). Construction and validation of a Short Adjectives Checklist to measure Big Five (SACBIF). *European Journal of Psychological Assessment*, 12, 1-10.
131. **Perugini**, M., & Leone, L. (1996). Esame della validità del modello aspettativa-valore tramite regressioni gerarchiche ed equazioni strutturali (An examination of the validity of the expectancy-value

model by means of hierarchical regression and structural equations). *TPM (Testing, Psicometria, Metodologia)*, 3, 77-96.

132. **Perugini, M.**, Ercolani, A.P., Schwarzenberg, T.L., Acconcia, P., & Allemand, F. (1996). La personalità degli adolescenti: Applicabilità del modello Big Five all'età adolescenziale (Adolescents' personality: applicability of the Big Five model to the adolescent age). *Rassegna di Psicologia*, 13, 117-132.
133. **Perugini, M.**, & Leone, L. (1995). Costruzione e validazione di una Lista di Aggettivi per la misura dei BIg Five (LABIF) (Construction and validation of an adjective checklist to measure the Big Five). *Rassegna di Psicologia*, 12, 103-125.
134. Pierro, A., Mannetti, L., & **Perugini, M.** (1995). Comunicazione persuasiva e prevenzione dell'uso di droga: Effetti dell'appello alla paura e delle caratteristiche dei riceventi (Persuasive communication and prevention of drug use: effects of fear induction and receivers' characteristics). *Micro & Macro Marketing*, 4, 163-182.
135. **Perugini, M.**, Lauriola, M., & Ercolani, A.P. (1995). Modello circomplesso ed analisi fattoriale: un approccio alternativo per lo studio e la rappresentazione di fenomeni psicologici (Circumplex model and factor analysis: An alternative approach to the study and the representation of psychological phenomena). *TPM (Testing, Psicometria, Metodologia)*, 2, 69-88.
136. **Perugini, M.**, Pierro, A., Lauriola, M., Leone, L., Lombardo, I., & Fabbri, S. (1995). Big Five e job involvement: un modello di equazioni strutturali a variabili latenti (Big Five and job involvement: A structural equation model with latent variables). *Rassegna di Psicologia*, 12, 63-84.
137. Van Heck, G.L., **Perugini, M.**, Caprara, G.V., & Fröger, L. (1994). The Big Five as tendencies in situations. *Personality and Individual Differences*, 16, 715-731.
138. Caprara, G. V., Barbaranelli, C., Borgogni, L., & **Perugini, M.** (1994). Cinque dimensioni e dieci sottodimensioni per la descrizione della personalita' (Five dimensions and ten subdimensions for personality description). *Giornale Italiano di Psicologia*, 21, 77-97.
139. Caprara, G. V., Barbaranelli, C., Pastorelli, C., & **Perugini, M.** (1994). Individual differences in human aggression. *Aggressive Behavior*, 20, 291-303.
140. **Perugini, M.** (1994). Lo spazio semantico dell'aggressione: Sviluppo di un modello circomplesso delle caratteristiche di personalita' legate alla fenomenologia aggressiva (The semantic space of aggression: Development of a circumplex model of personality characteristics linked to aggressive phenomenology). *Giornale Italiano di Psicologia*, 21, 369-398.
141. Caprara, G.V., & **Perugini, M.** (1994). Personality described by adjectives: Generalizability of the Big Five to the Italian lexical context. *European Journal of Personality*, 8, 357-369.
142. Caprara G. V., **Perugini M.**, Barbaranelli C., & Pastorelli, C. (1993). Fenomenologia aggressiva e disposizioni di personalita' (Aggressive phenomenology and personality dispositions). *Giornale Italiano di Psicologia*, 20, 299-318.
143. Caprara, G. V., Barbaranelli, C., Borgogni, L., & **Perugini, M.** (1993). The "Big Five Questionnaire": A new questionnaire to assess the Five Factor Model. *Personality and Individual Differences*, 15, 281-288.

144. Barbaranelli, C., & **Perugini**, M. (1993). Dimensioni di giudizio verso la violenza (Dimensions of judgments towards violence). *Rassegna di Psicologia*, *10*, 13-31.
145. Caprara G. V., Manzi J., & **Perugini**, M. (1992). Investigating guilt in relation to emotionality and aggression. *Personality and Individual Differences*, *14*, 519-532.
146. Caprara G. V., & **Perugini**, M. (1992). The semantic space of aggression: Evidence in support of a componential analysis and practical implications. *Ricerche di Psicologia*, *2*, 19-43.
147. Caprara G. V., & **Perugini**, M. (1991) L'approccio psicolessicale e l'emergenza dei Big Five nello studio della personalita' (The psycholexical approach and the discovery of the "Big Five" in the study of personality). *Giornale Italiano di Psicologia*, *18*, 721-747.
148. Caprara G. V., & **Perugini**, M. (1991) Il ruolo dei "Big Five" nella descrizione della personalita': estendibilita' al contesto italiano. (The role of Big Five in the description of personality: generalizability to the Italian context). *Comunicazioni Scientifiche di Psicologia Generale*, *6*, 83-108.
149. Caprara G. V., **Perugini** M., Barbaranelli C., & Pastorelli, C. (1990). Esplorazione delle dimensioni comuni della colpa e dell'aggressivita': Contributo empirico (Exploration of common dimensions of guilt and aggression: An empirical contribution). *Giornale Italiano di Psicologia*, *17*, 665-681.

#### MAIN GRANTS

<b>2010-2012</b>	UNILEVER, €186,000, Perugini, M., Richetin J. " <i>Impact of social network interventions on consumer behaviour</i> ".
<b>2007-2009</b>	UNILEVER, £125,000, Perugini, M. " <i>Agent Based simulations of decision making psychological models</i> "
<b>2005-2007</b>	UNILEVER, £181,093, Perugini, M., Prestwich, A. " <i>Changing goal conflicts as a way to achieve a sustainable healthy lifestyle</i> "
<b>2005-2006</b>	UNILEVER, £92,000, Perugini, M. " <i>Development of a socio-psychological decision making Agent Based Model system</i> "
<b>2004-2005</b>	UNILEVER, £55,929, Perugini, M. " <i>The role of goal conflict in behaviour change and the use of digital media to support resolution</i> "
<b>2003-2005</b>	ESRC, £83,084, Perugini, M., Conner, M.T. " <i>The interplay between implicit and explicit attitudes in predicting behaviour</i> "

#### MINOR GRANTS

<b>2013</b>	Unilever, €9,750, Perugini M, Richetin, J. " <i>Happiness as a moderator of effects of norms on reducing water consumption in hygiene behaviours</i> "
<b>2012</b>	Unilever, €9,750, Perugini M, Richetin, J. " <i>Development and test of a logo for reducing water consumption during handwashing</i> "
<b>2007-2017</b>	University Research Grants (FAR), University of Milan-Bicocca, for a total of approx. €55,000, Perugini, M. on topics related to <i>Implicit measurement and implicit attitude change</i> (annual grants)
<b>2001</b>	RPF, University of Essex, £7,795, Perugini, M. " <i>The psychology of</i>

*reciprocity: The role of past action and valence of behaviour”*

**1989-1998**

Several research grants on aggression and personality (led by G.V. Caprara), Big Five and adolescence, social norms, emotions and mastering of new technologies (led by A.P. Ercolani)

### EDUCATION AND VISITING

- 1 Feb- 30 April 2013** Senior Visiting Research Fellow (BOF) at the University of Ghent (Belgium), host: Prof. Jan De Houwer
- 28 - 30 Sept 1995** Workshop on *Experimental Design*, organised by the European Society for Cognitive Psychology in Rome, Italy.
- 26 Aug - 2 Sept 1995** European Summer School on *Everyday Thinking, Social Representations and Communication* in Lahti, Finland.
- 19 July - 6 Aug 1993** IAREP (International Association for Research in Economic Psychology) Summer School in Economic Psychology at the University of Linz, Austria.
- 1993** PhD in Experimental Psychology, Department of Psychology, University of Rome "La Sapienza", Italy,  
PhD thesis: *A circumplex hierarchical approach to taxonomies of personality characteristics.*
- Sept 1991 - Oct 1991** Visiting Scholar for the autumn term at the Department of Psychology, Stanford University (Host: Prof. Phil Zimbardo).
- 1989** BSc Psychology, University of Rome "La Sapienza", Italy (110/110 cum laude).  
Dissertation: *Aggression and guilt feelings: An experimental contribution.*  
Supervisor: Prof. Gian Vittorio Caprara.
- 1983** Scientific Lyceum *C. Jucci*, Rieti, Italy.

### CAREER

- 2006 – present** Professor, Faculty of Psychology, University of Milan - Bicocca
- 2003 - 2006** Reader, Department of Psychology, University of Essex. Promoted to Professor in June 2006.
- 2000 - 2003** Senior Lecturer, Department of Psychology, University of Essex
- 1998 – 2000** Lecturer, Department of Psychology, University of Leicester.
- 1995 – 1998** Researcher (equivalent to Lecturer), Faculty of Psychology, University of Rome “La Sapienza”
- 1993 - 1995** Research Associate, Faculty of Psychology, University of Rome “La Sapienza”. Also freelance consultant on methodological issues.

### TEACHING AND ADMINISTRATION

#### Faculty Teaching

*Milan-Bicocca (2006-present)*

**2016-2017**

Multivariate Data Analysis (*Master course in Clinical Psychology and Neuropsychology in the life span*)

**2008-2017**

Quantitative Methodology (*Master course in Social, Decision, and Economic Psychology*)

**2007**

Multivariate Statistical Techniques (*Master course in Organizational Psychology and Consumer Behaviour*)

Multivariate Data Analysis (*Master course in Clinical and Neuropsychology*)

**2006**

Multivariate Statistical Techniques (*Master course in Organizational Psychology and Consumer Behaviour*)

Psychometrics (*BSc in Psychology*)

***Essex (2000-2006)*****2004-2006**

Quantitative Data Analysis (*Master course*)

Fundamentals of Social Psychology (*Master course*)

**2000-2006**

Social Psychology (*2<sup>nd</sup> year BSc Psychology*)

**2000-2004**

Social Psychology and Health-related Behaviour (*3<sup>rd</sup> year BSc Psychology*)

**2000-2001**

Introduction to Psychology (*1<sup>st</sup> year BSc Psychology*)

***Leicester (1998-2000)***

Social Behaviour and Development 1

Analysis of Variance

Analysis of Variance with SPSS

***Rome (1993-1998)***

Factor analysis

Basic concepts of Psychometrics

Multivariate statistical techniques

Data analysis with SPSS

Structural Equation Models

**Additional Teaching Activities**

**2015** Teacher at the International Advanced School of Economic Psychology, Portici (Italy). Topics: "Replicability" and "Indirect measurement".

**2014** Co-organizer (with Prof. W. Revelle) of the Methodological Summer School on "Using R for personality research", Bertinoro (Italy) sponsored by the European Association of Personality Psychology (EAPP), Society for Multivariate Experimental psychology (SMEP), and International Society for the Study of Individual Differences (ISSID).

**2011** Co-organizer (with Prof. J. Asendorpf) of the Methodological Summer School on "Robust statistics for personality and individual differences", Bertinoro (Italy) sponsored by the European Association of Personality Psychology (EAPP), and International Society for the Study of Individual Differences (ISSID).

**2010** Organizer of and teacher at the Methodological Summer School on "Implicit measurement", Bertinoro (Italy) sponsored by the Italian Association of Psychology (AIP).

**2007** Co-Organizer (with Prof. R. Banse) of and teacher at the Summer School on "Implicit Personality Assessment" sponsored by the European Association of Personality Psychology (EAPP), International Society for the Study of Individual Differences (ISSID), and European Association of Psychological Assessment (EAPA).

**2007** Organizer of and speaker at the Expert Workshop on "Implicit Attitude Change" sponsored by Unilever.

**2002** Organizer of and teacher at the Methodological Summer School on "Structural Equation Models in Psychological Research", Bertinoro (Italy) sponsored by the Italian Association of Psychology (AIP).

**1997** Organizer of and teacher at the Methodological Summer School on "Structural Equation Models in Psychological Research", Padova (Italy) sponsored by the Italian Association of Psychology (AIP).

**1997** Teacher at the Summer School on "Personality Structure and Measurement", Wien (Austria) sponsored by the European Association of Personality Psychology, International Society for the Study of Individual Differences (ISSID), and European Association of Psychological Assessment (EAPA). Topic "The selection of markers for scales".

**1996** Teacher at the 2nd European Summer School on "Social Representations and Communication", Aix-en-Provence (France). Topic: "Path Analysis using LISREL".

### **Administration**

#### ***Milan-Bicocca (2006-present)***

**Nov 2013.** Head of the Department of Psychology (until 30<sup>th</sup> September 2017)

**Nov 2013.** Member of the *Academic Senate of University Milan-Bicocca* (Elected as HoD representative of the Directors of the Departments in the Social Science area: Education, Psychology, and Sociology)

**2007-2010.** Director Master Course in Organizational Psychology and Consumer Behaviour (replaced in 2008 by a MSc in Social, Decision, and Economic Psychology).

#### ***Essex (2000-2006)***

**2000-2006**

Recruitment and admissions undergraduate students team

**2000-2003**

Director International students program

**2002-2003**

Director Master Courses

**2002-2003**

Coordinator Internal and External Research Seminars

### **PEER ESTEEM INDICATORS**

#### **Selection of recent talks**

- |                            |   |
|----------------------------|---|
| <b>30-31 March 2017</b>    | Invited discussant at the Workshop "Cross-Cultural Psychology", Department of Psychology, Social and Legal Psychology, University of Bonn (Germany)   |
| <b>4 November 2016</b>     | Seminar at the Laboratoire InterUniversitaire de Psychologie, University of Grenoble-Alpes (France) on " <i>Attitude change through a minimalistic intervention: Introducing the Self-Referencing task</i> "                |
| <b>29 June-1 July 2016</b> | Invited speaker at the Association pour la Diffusion de la Recherche Internationale en Psychologie Sociale (ADRIPS, 11th Conference), Round table on " <i>Best research practices in psychology</i> ", Geneve (Switzerland) |
| <b>27-29 July 2015</b>     | Invited speaker at the EAPP Expert Workshop on " <i>Integrating Personality Structure and Personality Processes</i> ", Annweiler am Trifels (Germany)   |
| <b>15-19 July 2015</b>     | Keynote speaker at 17 <sup>th</sup> ECP Conference, Lausanne (Switzerland) on " <i>Personality: A functional-(cognitive) perspective</i> "  |

- 12-14 June 2014** Invited speaker at the Expert Meeting “*Evaluative conditioning*”, Tubingen (Germany)
- 25-27 May 2014** Invited speaker at the small group meeting “*Building bridges between functional and cognitive psychology*”, Gent (Belgium)
- 23-25 August 2013** Invited participant at the EAPP Expert Workshop on “*Situations and Person-Situation Interactions*”, Berlin (Germany)
- 26 February 2013** Seminar at the Department of Psychology, University of Gent (Belgium) on “*A brief tour of the Self-Referencing task*”.
- 14-16 July 2012** Invited speaker at the EAPP Expert Workshop “Reducing non-replicable findings in personality research”, Trieste (Italy) on “*Let’s try to get it right!*”
- 20-23 September 2012** Invited speaker at the Italian Association of Psychology (AIP) conference, Chieti (Italy) on “*Le misure implicite come un segnale: Un nuovo meccanismo per l’apprendimento valutativo [Implicit measures as a signal: a new mechanism for evaluative learning]*”
- 14-15 September 2012** Co-organizer of and speaker at the workshop “*The use of evaluative conditioning as a tool to alter implicit attitudes – challenges and promises*”, West University of Timisoara (Romania), on “*On a self-referential framework as an Evaluative Conditioning procedure*”
- 21-23 August 2012** Keynote speaker at British Social Psychology Annual Conference, University of St Andrews (United Kingdom) on “*Attitude change using the self*”
- 29 June- 1 July 2012** Invited speaker at the First International Conference of the Society for Consumer Psychology, Florence (Italy) on “*Using the positivity of the self to change attitudes*”
- 12-16 July 2011** Invited discussant at the symposium on “*Question-Behaviour Effect*” at the 16<sup>th</sup> European Association of Social Psychology, Stockholm (Sweden)
- 1 July 2011** Seminar at the Faculty of Psychology, University of Rome “La Sapienza” (Italy) on “*The self as a source of attitude change*”
- 9 February 2011** Seminar at the Faculty of Psychology, University of Koblenz-Landau (Germany) on “*The self as a source of attitude change*”
- 19-21 December 2010** Invited speaker at the Small Group Meeting on Evaluative Conditioning, University of Ghent (Belgium), on “*The self as a source of attitude change*”
- 14 April 2010** Seminar at the Department of Decision Sciences, Bocconi University, Milan (Italy) on “*Automatic for the people: The role of implicit measures in predicting behavior*”
- 29 October 2009** Seminar at the Faculty of Psychology, University of Trieste (Italy) on “*The self as a source of change for implicit attitudes*”
- 12 May 2009** Seminar at the Faculty of Psychology, University of San Raffaele, Milan (Italy) on “*Automatic for the people: Moderatori della validità predittiva delle misure implicite*” [Automatic for the people: Moderators of predictive



validity of implicit measures]

- 29 April 2009** Seminar at the Faculty of Psychology, University of Bonn (Germany) on “*The self as a source of change for implicit attitudes*”
- 7 April 2009** Invited keynote speaker at the International Small Group Meeting on the Transformation of Reaction-Time based Measurement Approaches: Single-Category Measures, University of Heidelberg (Germany), on “*Relative vs. absolute activation in Implicit Association Tests*” and chair of the general discussion on “*Assessment of absolute scores – Defective measurement assumptions?*”
- 15 July 2008** Seminar at the Faculty of Psychology, University of Wurzburg (Germany), on “*Functioning and change of implicit attitudes*”
- 27 June 2008** Seminar at the Faculty of Psychology, University of Rome “La Sapienza” (Italy) on “*Automatic for the people: Il ruolo delle misure implicite nella predizione del comportamento*” [The role of implicit measures in predicting behaviour]
- 10 March 2008** Seminar at the Faculty of Psychology, University of Trento-Rovereto (Italy) on “*Automatic for the people: Moderatori della validità predittiva delle misure implicite attitudinali*” [Moderators of predictive validity of implicit attitudinal measures]
- 20 February 2008** Seminar at the Faculty of Psychology, University of Leeds (United Kingdom) on “*Automatic for the people: Moderators of the predictive validity of implicit attitudinal measures*”
- 5 July 2007** Invited state-of-the-art speaker at the European Conference of Psychology on “*The gatekeeper model: Individual differences in automatic associations are key in the chain from perception to behavior*”, Prague (Czech Republic).
- 3 May 2007** Invited keynote speaker at the Unilever Corporate Research Conference on “*Why do I do what I do? Processes and mechanisms of human decision making and behaviour*”, Alton Towers (United Kingdom).
- 13 April 2007** Seminar at the Faculty of Psychology, University of Padua (Italy) on “*Processes and mechanisms of decision making*”
- 24-25 June 2005** Invited discussant at the 5<sup>th</sup> workshop on “*Implicit representations and Personality*”, University of Berlin (Germany).
- 8-10 April 2005** Invited speaker at the workshop on the Extrinsic Affective Simon Task (EAST), University of Jena (Germany) on “*The EAST as an inter-individual difference measure: Promising results from three studies*”
- 6 December 2004** Seminar at the Faculty of Psychology, University “Bicocca” of Milan (Italy) on “*Implicit and explicit determinants of action: Theory, methods, results*”
- 2 November 2004** Seminar at the Department of Psychology, University of York (UK) on “*Implicit and explicit determinants of behaviour*”
- 8 September 2004** Seminar at the Faculty of Psychology, University of Padua (Italy) on “*Implicit and explicit determinants of action*”

- 19 August 2004** Seminar at the Jesse H. Jones Graduate School of Management, Rice University (USA) on *"Implicit and explicit determinants of moral action"*
- 12 January 2004** Seminar at the Department of Psychology, University of Sussex (UK) on *"Implicit and explicit determinants of action"*
- 1-9 December 2003** Visit and seminar at the Department of Psychology, University of Naples (Italy) on *"Implicit and explicit pre-volitional processes in decision making"*
- 27 November 2003** Seminar at the Department of Psychology, University of Nottingham (UK) on *"The interplay between implicit and explicit attitudes"*
- 10-14 November 2003** Visit and seminar at the Department of Social Psychology, Free University of Amsterdam (Netherlands) on *"Implicit and explicit attitudes"*
- 13-17 October 2003** Visit and seminar at the Department of Psychology, Humboldt University, Berlin (Germany) on *"Development of an IAT for assessing individual differences in morality: Preliminary results"*
- 17 June 2003** Seminar at the Department of Economics, University of Oxford (UK) on *"Why reciprocity?"*
- 24-25 January 2003** Invited keynote speaker at the workshop on implicit measures at the University of Bonn (Germany) on *"A proposal for a revised IAT measure: A tale of mixed success with disturbing implications"*
- 5 November 2002** Seminar at the Department of Psychology, University of Edinburgh (UK) on *"The personal norm of reciprocity"*
- 23 October 2002** Seminar at the Department of Psychology, University of Surrey (UK) on *"Pre-volitional processes in decision making"*
- November 2001** Seminar at the Department of Psychology, University of Hull (UK) on *"An alternative model of pre-volitional processes in decision making"*
- March 2001** Invited keynote speaker at the ICS/KLI Mini-conference 'Solidarity and Prosocial Dispositions', University of Groningen (the Netherlands) on *"Reciprocity as a personal norm"*
- March 2000** Seminar at the Department of Economics, University of Oxford (UK) on *"The psychology of reciprocity: Theory and experimental results"*

### **Representation in International Bodies**

- 2015-2016** Member of the Programme Committee of the 18th EAPP Conference (Timisoara, Romania)
- 2012-2014** President of the European Association of Personality Psychology (EAPP)
- 2013-2014** Member of the Programme Committee of the 17th EAPP Conference (Lausanne, Switzerland)
- 2011-2012** Member of the Programme Committee of the 16th EAPP Conference (Trieste, Italy)
- 2011** Member of the Romanian Research Assessment Exercise (Panel: Psychology)
- 2009-2010** Member of the Programme Committee of the 15th EAPP Conference (Brno, Czech Republic).
- 2007-2008** Member of the Programme Committee of the 14th EAPP Conference (Tartu,

	Estonia).
<b>2005-2006</b>	Member of the Programme Committee of the 13th EAPP Conference (Athens, Greece).
<b>2003-2004</b>	Member of the Programme Committee of the 12th EAPP Conference (Groningen, the Netherlands).
<b>2001-2002</b>	Member of the Programme Committee of the 11th EAPP Conference (Jena, Germany).
<b>2000-2005</b>	Secretary and treasurer of the European Association of Personality Psychology (EAPP).
<b>1999-2000</b>	Member of the Programme Committee of the 10th EAPP Conference (Krakow, Poland).

### **Professional membership**

<b>2004-2010</b>	Elected as Member of the Executive Committee of the European Association of Personality Psychology (EAPP).
<b>1998-2004</b>	Elected as Member of the Executive Committee of the European Association of Personality Psychology (EAPP).
<b>2001-2009</b>	American Psychological Association (APA)
<b>2010-</b>	Association for Psychological Science (APS)
<b>1999-</b>	Society for Personality and Social Psychology (SPSP)
<b>1991-</b>	European Association of Personality Psychology (EAPP).

### **Miscellaneous**

#### *Journals service*

- Editorial Board of the International Journal of Psychology (2014-present)
- Editorial Board of the European Journal of Psychological Assessment (2017-present)
- Editorial board of the European Psychologist (2004-present)
- Consulting Editor of the Giornale Italiano di Psicologia (2013-present)
- Editor-in-Chief of the European Journal of Personality (2009-2012)
- Associate Editor of the European Journal of Personality (2005-2008)
- Associate Editor of the British Journal of Social Psychology (2004-2007)
- Consulting Editor of the International Journal of Psychology (2006-2008)
- Editorial board of the European Journal of Personality (2000-2004; 2013-present)
- Co-Editor of a special issue of the European Journal of Personality (2001) on “*Personality and Economic Behaviour*”
- Co-Editor of a special issue of the European Journal of Personality (2007) on “*Personality, implicit self-concept, and automaticity*”
- Co-Editor of a special issue of the Journal of Economic Psychology (2016) on “*Food consumption behaviour: economic and psychological perspectives*”
- Co-Editor of a special issue of the International Journal of Psychology (2016) on “*The Functional-Cognitive Framework in Psychology*”

#### *Journals reviewing*

- Addiction
- Appetite
- Applied Cognitive Psychology
- Behavior Research Methods
- Bollettino di Psicologia Applicata
- British Journal of Psychology

- British Journal of Social Psychology
- British Journal of Clinical Psychology
- British Journal of Health Psychology
- Cognition and Emotion
- Cortex
- Current Directions in Psychological Science
- European Journal of Education
- European Journal of Psychology of Education
- European Journal of Personality
- European Journal of Psychological Assessment
- European Journal of Social Psychology
- European Psychologist
- Experimental Psychology
- Frontiers in Psychology
- Frontiers in Perception Science
- International Journal of Psychology
- Giornale Italiano di Psicologia
- Journal of Applied and Social Psychology
- Journal of Behavioral Decision Making
- Journal of Business Research
- Journal of Experimental Psychology: Applied
- Journal of Experimental Psychology: General
- Journal of Experimental Psychology: Learning, Memory, and Cognition
- Journal of Experimental Social Psychology
- Journal of Individual Differences
- Journal of Personality
- Journal of Research in Personality
- Journal of Personality and Social Psychology
- Journal of Psychology (Zeitschrift für Psychologie)
- Learning and Individual Differences
- Learning and Motivation
- Motivation and Emotion
- Personality and Individual Differences
- Personality and Social Psychology Bulletin
- Perspectives on Psychological Science
- PLOS One
- Psicologia Sociale
- Psicologia della Salute
- Psychological Bulletin
- Psychological Science
- Psychology and Health
- Psychology of Sport and Exercise
- Rassegna di Psicologia
- Rationality & Society
- Social Cognition
- Social Psychology
- Social Psychology and Personality Science
- Social Science and Medicine
- Social Psychological Review
- Swiss Journal of Psychology
- TPM - Testing, Psychometrics, and Methodology.

- Economic and Social Research Council (ESRC, UK)
- European Science Foundation (ESF)  
*Member of the ESF pool of reviewers (2010-2012; 2016-2018)*
- FWF Austrian Science Fund (Austria)
- National Science Center (NSC, Poland)
- Research Foundation – Flanders (FWO, Belgium)
- Romanian Research Assessment Exercise 2011 (member of the Psychology panel, Romania)
- Social Sciences and Humanities Research Council (SSHRC, Canada)
- US-Israel Binational Science Foundation (BSF, Israel)

Milan, 25th August 2017